

JKL Manager (Initial)



Notice of Intent to Award

Solicitation Number	GG000042	Award Date	
Solicitation Title	Traffic & Pedestrian Signal Equipment		
Buyer Name	Daniel Drumwright	Buyer Email	5/12/2026 1:32 PM CDT Daniel.Drumwright2@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

- **CDK Enterprises DBA Southern Lighting & Traffic Systems, Inc** (Axis Cameras, Campbell, Comsigna - V2X RSU/OBU, Econolite, Etherwan, Intuicom, Iteris, Millerbernd, Peek, Southern Manufacturing, Union Metal, UPS Stealth, Wilcox)
- **Control Technologies, Inc** (Control Technologies, Derq, Flir, Hanwha Vision, Marathon Power, Q-Free)
- **General Traffic equipment Corp.** (General Traffic Equipment)
- **Graybar Electric Company, Inc** (Oldcastle)
- **Precision Traffic and Safety Systems, LLC.** (Aldis, ELTEC, Microhard, Traffic Systems LLC Sonem, Trafficware / Naztec)
- **Temple Inc** (Clary, EDCO, GDI, Permaband, Polara, Yunex V2X RSU)
- **Transportation Control Systems, Inc.** (Bosch, Component Products Inc, D4 - Fourth Dimension, EDI, Encom, GE, HESCO, McCain/Swarco, MH Corbin, Multilink, Opticom, Pelco, Reno, RTC, Seyond LIDAR, Transportation Control Systems, Valmont)
- **Utilicom Supply Associates LLC** (Advanced Digital Cable, Hubble, PDC, Quazite, Tapco)
- **Wavetronix LLC** (Wavetronix)

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

ZAK (Initial)
Zak Kelley

RFQ GG000042 Traffic and Pedestrian Signal Equipment
Bid Tab

Percentage Discount By Offeror											
Item Number	Description (Sole Brand)	Advanced Traffic Solutions, LLC	CDK Enterprises DBA Southern Lighting & Traffic Systems	Control Technologies Inc	General Traffic equipment Corp	Graybar Electric Company, Inc	Precision Traffic and Safety Systems, LLC	Temple Inc	Transportation Control Systems, Inc	Utilicom Supply Associates LLC	Wavetronix, LLC
1	Advanced Digital Cable					Non-Responsive				10.00%	
2	Aeva Technologies	Received no responsive offer.									
3	Aldis						0.00%				
4	American Electric Lighting	Received no responsive offer.									
5**	Axis Cameras		15.00%			Non-Responsive				15.00%	
6	Bosch					Non-Responsive			25.00%	15.00%	
7	Campbell		15.00%								
8	Clary							15.00%			
9	Component Products Inc		15.00%						25.00%		

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10	Comsigna - V2X RSU/OBU		20.00%							5.00%	
11	Control Technologies Inc			10.00%							
12	D2 LiDAR	Received no responsive offer.									
13	D4 - Fourth Dimension	8.00%							15.00%		
14	Derq			10.00%							
15	Econolite		25.00%								
16	EDCO							15.00%			
17	EDI		15.00%	30.00%				21.00%	31.00%		
18	Eltec						0.00%				

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19	Encom								36.00%		
20	EOI	Received no responsive offer.									
21	Etherwan		20.00%			Non-Responsive					
22	Flir			10.00%		Non-Responsive					
23	GDI							10.00%			
24	GE		15.00%			Non-Responsive	2.00%		41.00%		
25	GTE (General Traffic Equipment)				50.00%						
26	HADCO	Received no responsive offer.									
27	Halophane	Received no responsive offer.									

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28	Hanwha Vision		15.00%	45.00%		Non-Responsive					
29	HAPCO	Received no responsive offer.									
30	HESCO					Non-Responsive		5.00%	25.00%		
31	Hubble									15.00%	
32	IFS	Received no responsive offer.									
33	Intuicom		15.00%								
34	Iteris		15.00%					10.00%			
35	ITS Plus	Received no responsive offer.									
36	MacLean Power	Received no responsive offer.									

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37	Marathon Power			10.00%							
38	McCain/Swarco					Non-Responsive			41.00%	35.00%	
39	MH Corbin								25.00%		
40	Microhard						0.00%				
41	Migma										
42	Millerbernd		20.00%			Non-Responsive					
43	Moog	Received no responsive offer.									
44	Multilink								25.00%		
45	Myers	Received no responsive offer.									

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46	Novax	Received no responsive offer.									
47	Oldcastle					19.00%				15.00%	
48	Opticom								25.00%		
49	PDC		15.00%	15.00%				17.00%		20.00%	
50	Peek		15.00%								
51	Pelco					Non-Responsive			41.00%		
52	Permaband		15.00%					16.00%			
53	Polara							10.00%			
54	Q-Free			10.00%							

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55	Quazite					4.00%				15.00%	
56	Reno		15.00%						41.00%		
57	RTC								25.00%		
58	Seyond LiDAR								25.00%		
59	Smartek	Received no responsive offer.									
60	SmartMicro	Received no responsive offer.									
61	Southern Manufacturing		15.00%			Non-Responsive					
62	Stresscrete / King Luminaire	Received no responsive offer.									
63	Tapco					Non-Responsive				10.00%	

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64	Traffic Logix	Received no responsive offer.									
65	Traffic Signs Inc	Received no responsive offer.									
66	Traffic Systems LLC Sonem						0.00%				
67	Trafficware / Naztec						0.00%				
68	Transcore	Received no responsive offer.									
69	Transportation Control Systems					Non-Responsive			25.00%		
70	Trastar (Duralight)	Received no responsive offer.									
71	U.S. Architectural Lighting	Received no responsive offer.									
72	Union Metal		15.00%			Non-Responsive					

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73	UPS Stealth		15.00%								
74	Valmont					Non-Responsive			25.00%		
75	Wavetronix										20.00%
76	Wilcox		15.00%								
77	Yunex - V2X RSU							20.00%			

*Note: Decker Inc dba Decker Equipment was Non-Responsive to the solicitation. requirements.
**Note: Per the Metro Procurement Code, submissions of an equal value are awarded to the supplier in closest proximity to Metro.



JGR

Notice of Rejection

Solicitation Number	GG000042	Date	5/7/2026 11:08 AM CDT
Solicitation Title	Traffic and Pedestrian Signal Equipment		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer of the listed Sole Brands submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Graybar Electric Company, Inc	Company Contact	John Rall		
Street Address	825 8th Avenue South				
City	Nashville	State	TN	Zipcode	37203
Reason	Offer does not meet the requirements of the solicitation and is unacceptable.				
Other/Notes	Offeror failed to attach Dealer Authorization Letters.				

- Advanced Digital Cable
 - Axis Cameras
 - Bosch
 - Etherwan
 - Flir
 - Hanwha Vision
 - HAPCO
 - HESCO
 - MacLean Power
 - McCain/Swarco
 - Millerbernd
- Halophane
 - Moog
 - Myers
 - Pelco
 - Smartek
 - Southern Manufacturing
 - Stresscrete / King Luminaire
 - Tapco
 - Transportation Control Systems
 - Union Metal
 - Valmont

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FAK

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer



TLR

Notice of Rejection

Solicitation Number	GG000042	Date	4/22/2026 3:12 PM CDT
Solicitation Title	Traffic and Pedestrian Signal Equipment		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Decker Inc dba Decker Equipment Schoolfix	Company Contact	Stacy Doyle
Street Address	50 Enterprise Dr		
City	Vassar	State	MI
		Zipcode	48768
Reason	Offer does not meet the requirements of the solicitation and is unacceptable.		
Other/Notes	Offeror failed to attach Dealer Authorization Letter(s).		

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Dennis Rowland
Purchasing Agent & Chief Procurement Officer

SRK

Dennis Rowland