

J&R Manager (Initial)



Notice of Intent to Award

Solicitation Number	401377	Award Date	12/9/2025 1:55 PM CST
Solicitation Title	Stormwater Maintenance Services		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	trevor.hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Walker Building Group LLC	Company Contact	Phillip Taylor
Street Address	2617 Locust St.		
City	Nashville	State	TN
		Zipcode	37207

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

ZK (Initial)

Zak Kelley



RFQ 401377 – Stormwater Maintenance Services

Company Name	Firm Qualifications (20 Points)	Approach & Capacity (20 Points)	Construction Past Project (20 Points)	Cost Criteria (40 Points)	Financial Offer	Contract Exceptions (Y/N)	Total Points (100)
Walker Building Group, LLC	20	20	20	40.00	\$520,826.22	N	100.00
Jarrett Builders Inc.	6	11	10	10.75	\$1,937,409.84	N	37.75

Walker Building Group LLC	
Strengths	Weaknesses
• Provided detailed information demonstrating firm’s qualifications, including relevant experience, capacity, technical skills, and number of years providing similar services. • Listed firm's full-time employees and anticipated subcontractors by role required for this project. • Identified key individuals expected to be most involved and indicated estimated percentage of time each will dedicate to Metro. • Identified proposed key individuals for this contract. • Described relevant experience and specialized expertise related to the scope of work. • Included one-page resumes for all key team members responsible for delivering the services. • Described in detail firm's approach to ensure successful completion of the projects. • Described in detail how firm will manage current and anticipated workload to ensure timely completion of projects issued under the resulting contract, and how work for Metro will be prioritized in consideration of your existing commitments. • Provided detailed communications plan. • Provided detailed description of construction team’s structure and how team members will interact and coordinate with one another. • Described firm’s proposed plan for ensuring high-quality service throughout the project. • Provided detailed accessibility plan for the equipment necessary to provide the required outcomes. • Provided reference projects of comparable size and complexity.	None noted.

Jarrett Builders Inc	
Strengths	Weaknesses
• Demonstrated in-house equipment accessibility. • Proposed daily huddle meetings.	• Information demonstrating firm’s qualifications, including relevant experience, capacity, technical skills, and number of years providing similar services lacked detail. • Failed to list firm's anticipated subcontractors by role required for this project. • Failed to indicate estimated percentage of time each will dedicate to Metro. • Description of individual’s relevant experience and specialized expertise related to the scope of work lacked detail. • Resumes for all key team members responsible for delivering the services lacked detail. • Firm's approach to ensure successful completion of the projects lacked detail. • Firm’s proposed plan to manage current and anticipated workload ensuring timely completion of projects, and how work for Metro will be prioritized in consideration of existing commitments lacked detail. • Communications plan lacked detail. • Failed to address right of entry. • Failed to provide proposed plan for ensuring high-quality service throughout the project. • Type of accessible equipment lacked detail. • Reference projects lacked detail, and failed to provide photos, descriptions, and mileage for ditches and pipes. • No stormwater projects.

Solicitation Title & Number		Total Cost Points
Stormwater Maintenance Services; RFQ# 401377		40
Offeror's Name	Total Bid Amount	Total Cost Points
Walker Building Group, LLC	\$520,826.22	40.00
Jarrett Builders Inc	\$1,937,409.84	10.75

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Christina Alexander
Date: 12/8/2025

Department Name: Water Services
RFP/ITB Number: 401377

Project Name: Stormwater Maintenance Services

Primary Contractor*	Primary Contractor Ownership	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Walker Building Group, LLC.	SBE	\$ 520,826	\$ 520,826	Yes	11%	The Prime is an Approved SBE and will self-perform 100% of the work.

f



Statement of M/WBE Utilization

Proposer's/Firm's Name: Walker Building Group, LLC	Proposer's Phone #: (615) 852-7095
Solicitation Title: Stormwater Maintenance Services	Proposer's Email Address: estimate@walkerbuildinggroup.com
Solicitation #: 401377,1	Amount Self-performed : \$520,826.22
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$520,826.22
Proposed EBO Goal (%): 0 MBE% 0 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

			Certificate	* MBE/WBE	Code #	Description of Work	MBE/WBE	Percent
MBE/WBE Firm Name			Type (MBE or WBE)	Group Type *	UNSPS/NAICS			
1			Select	Select				
2			Select	Select				
3			Select	Select				
4			Select	Select				
5			Select	Select				
6			Select	Select				
7			Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Phillip Taylor, Vice President	Date 12/01/2025
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*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO	For Internal Office Use ONLY	If No, Good Faith Efforts Met? YES
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BAO Representative: Trevor Hilton	Metro Buyer: Christina Alexander	Project Manager: Matt Tays	Date: 11/18/25
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Total MBE Subcontracting	0 %	\$0
Total WBE Subcontracting	0 %	\$0
Total MBE/WBE Participation:	0 %	\$0

BAO Notes:

Bidder did not meet established EBO goals, however, passed GFE and provided supporting documentation.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Stormwater Maintenance Services		Project Number: 401377,1
Company Name: Walker Building Group, LLC	Date Submitted: 12/01/2025	Total Contract Value: \$520,826.22
Address: 2617 Locust Street, Nashville, TN 37207		Federal Tax ID# 20-301155
Contact Person: Thomas Estabrooks	Email:	Phone #: 615-852-7095
GOOD FAITH EFFORTS SUMMARY SHEET		
Number	Bidder Action(s)	BAO Only
1.	Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO. The written notices contain: I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations.	Pass 

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
BAC Paving Co., Inc. PO Box 7, Hermitage, TN 37076 Claire Barnett 615-394-5288, BACpavinginc@comcast.net	WBE	Patch Paving	Email	No Response		Select
JR Construction Tennessee, Inc. 4957 Drakes Branch Road, Nashville, TN 37218. Tyrone Robertson, 615-876-2247, jrconcrete@aol.com	MBE	Concrete Work	Email	No Response		Select

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For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
TERRAIN, LLC/3800 Dickerson Pike, Nashville, TN 37207/Jamie Felts/615-649-8809/Jamie@terraincivil.com	WBE	Grass Seed/Restoration Materials	Email	No Response		Select
	Select					Select

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2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Fail ☐

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
N/A		

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3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass 

What Scope of Project Was Divided?

1. Asphalt Repair/Installation	2. Concrete Repair/Installation
3. Furnishing grass seed/restoration materials	4. Rock Masonry Repair/Installation
5. Tree Removal	6. Hauling of Materials

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4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	N/A 

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
N/A		

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Number	Bidder Action(s)	BAO Only
5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass 

For each training, list the type of training and date.

Type of Training	Date of Training
Workplace Harrassment	09/12/2025

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6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	N/A 

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.
N/A		

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Number	Bidder Action(s)	BAO Only
7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A 

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
No assistance requested	

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Number	Bidder Action(s)	BAO Only
8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following example: https://nashville.diversitycompliance.com/	Pass 

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
https://nashville.diversitycompliance.com/	11/18/25	Confirmed Status and collected contact information

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS
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9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A 

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
N/A		

By submitting this it is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request. Failure to provide BAO requested documentation may result in noncompliance

Please ensure to save the document as a PDF and refrain from printing and signing it.



Thomas Estabrooks <testabrooks@walkerbuildinggroup.com>

Request for Quote - Stormwater Maintenance Services RFQ 401377

1 message

Thomas Estabrooks <testabrooks@walkerbuildinggroup.com>
To: SCOTTY BARNETT <bacpavinginc@comcast.net>

Tue, Nov 18, 2025 at 10:35 AM

REQUEST FOR QUOTES

Metro Nashville RFQ **401377** **Stormwater Maintenance Services**

Walker Building Group, LLC intends to submit a proposal for the above captioned project and is actively seeking quotes from Metro Nashville qualified Minority Owned Businesses (MBE) and Women Owned Businesses (WBE) for all items of construction.

The Metropolitan Government of Nashville and Davidson County is seeking proposals from interested and qualified vendors to provide Stormwater Maintenance Services for small construction/re-construction projects under an indefinite delivery/indefinite quantity contract.

Walker Building Group, LLC would like to know of your interest in assisting us with this project, especially in the following areas:

Furnishing and installing asphalt for patch paving (roadways, driveways, curb cuts, etc.)
If you are interested in other items of work, partially or in whole, pricing will be welcome.

Please respond to this request as to your interest in providing a proposal for this or any other work associated with this project and with the area of your interest specified in your reply. The closing date for the project is November 27, 2025 at 2 PM and we request all proposals be submitted to our office by email to estimate@walkerbuildinggroup.com prior to noon on November 25, 2025. Please let us know whether you will submit pricing for this project as soon as possible with a reply.

Project details can be found at www.Nashville.gov. Since this is for an indefinite delivery/indefinite contract there are no plans and the quantities on the bid form are for establishing unit prices only. If you need further information or assistance, please contact Thomas Estabrooks by calling 615-642-8300 or by email at TEstabrooks@walkerbuildinggroup.com.

Thank you,

Thomas Estabrooks
Estimator

M. 615-642-8300 **O.** 615-852-7095
E. testabrooks@walkerbuildinggroup.com

A. 2617 Locust Street, Nashville, TN 37207

W. WalkerBuildingGroup.com



Underground Utility Construction Leader in Middle TN

Disclaimer: The contents of this email and any attachments are confidential. They are intended for the named recipient(s) only. If you have received this email by mistake, please notify the sender immediately and do not disclose the contents to anyone or make copies thereof.



Thomas Estabrooks <testabrooks@walkerbuildinggroup.com>

Request for Quote - Stormwater Maintenance Services RFQ 401377

1 message

Thomas Estabrooks <testabrooks@walkerbuildinggroup.com>
To: Patricia Robertson <jrconcrete@aol.com>

Tue, Nov 18, 2025 at 10:39 AM

REQUEST FOR QUOTES

Metro Nashville RFQ **401377**
Stormwater Maintenance Services

Walker Building Group, LLC intends to submit a proposal for the above captioned project and is actively seeking quotes from Metro Nashville qualified Minority Owned Businesses (MBE) and Women Owned Businesses (WBE) for all items of construction.

The Metropolitan Government of Nashville and Davidson County is seeking proposals from interested and qualified vendors to provide Stormwater Maintenance Services for small construction/re-construction projects under an indefinite delivery/indefinite quantity contract.

Walker Building Group, LLC would like to know of your interest in assisting us with this project, especially in the following areas:

3	Repairing concrete-lined / rock masonry drainage structures	100	hr
4	Concrete Post Curb to include sawcut, curb removal, excavation (asphalt, stone, soil), bedding, backfill, pavement replacement, complete in place.	100	lf
9	General tree removal including stump grinding	100	hr

Please respond to this request as to your interest in providing a proposal for this or any other work associated with this project and with the area of your interest specified in your reply. The closing date for the project is November 27, 2025 at 2 PM and we request all proposals be submitted to our office by email to estimate@walkerbuildinggroup.com prior to noon on November 25, 2025. Please let us know whether you will submit pricing for this project as soon as possible with a reply.

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Thank you,

Thomas Estabrooks

Estimator

M. 615-642-8300 **O.** 615-852-7095

E. testabrooks@walkerbuildinggroup.com

A. 2617 Locust Street, Nashville, TN 37207

W. WalkerBuildingGroup.com



Underground Utility Construction Leader in Middle TN

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Thomas Estabrooks <testabrooks@walkerbuildinggroup.com>

Request for Quote - Stormwater Maintenance Services RFQ 401377

1 message

Thomas Estabrooks <testabrooks@walkerbuildinggroup.com>

Tue, Nov 18, 2025 at 10:43 AM

To: JAMIE@terraincivil.com

REQUEST FOR QUOTES

Metro Nashville RFQ **401377**

Stormwater Maintenance Services

Walker Building Group, LLC intends to submit a proposal for the above captioned project and is actively seeking quotes from Metro Nashville qualified Minority Owned Businesses (MBE) and Women Owned Businesses (WBE) for all items of construction.

The Metropolitan Government of Nashville and Davidson County is seeking proposals from interested and qualified vendors to provide Stormwater Maintenance Services for small construction/re-construction projects under an indefinite delivery/indefinite quantity contract.

Walker Building Group, LLC would like to know of your interest in assisting us with this project, especially in the following areas:

Furnishing Erosion Control Matting (all types), turf reinforcement, and General landscaping materials (seed, mulch, etc.) for property restoration

Furnishing mortar mixes and other materials for rock masonry repairs

If you are interested in other items of work, partially or in whole, pricing will be welcome.

Please respond to this request as to your interest in providing a proposal for this or any other work associated with this project and with the area of your interest specified in your reply. The closing date for the project is November 27, 2025 at 2 PM and we request all proposals be submitted to our office by email to estimate@walkerbuildinggroup.com prior to noon on November 25, 2025. Please let us know whether you will submit pricing for this project as soon as possible with a reply.

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Thank you,

Thomas Estabrooks

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E. testabrooks@walkerbuildinggroup.com

A. 2617 Locust Street, Nashville, TN 37207

W. WalkerBuildingGroup.com



Underground Utility Construction Leader in Middle TN

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Certificate Of Completion

Envelope Id: 7DF0BF0C-8415-4145-A6E9-01A665107D36

Status: Completed

Subject: Intent to Award - RFQ # 401377 for Stormwater Maintenance Services

Source Envelope:

Document Pages: 21

Signatures: 1

Envelope Originator:

Certificate Pages: 2

Initials: 2

Christina Alexander

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

christina.alexander@nashville.gov

IP Address: 170.190.198.185

Record Tracking

Status: Original

Holder: Christina Alexander

Location: DocuSign

12/9/2025 10:46:33 AM

christina.alexander@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: Docusign

Signer Events

Signature

Timestamp

Terri L. Ray

terri.ray@nashville.gov

Finance Manager

Metropolitan Government of Nashville and Davidson County

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Sent: 12/9/2025 10:48:05 AM

Viewed: 12/9/2025 10:48:54 AM

Signed: 12/9/2025 11:17:00 AM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Zak Kelley

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Finance Manager

Metro Nashville Government

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Sent: 12/9/2025 11:17:02 AM

Viewed: 12/9/2025 11:26:03 AM

Signed: 12/9/2025 11:29:49 AM

Signature Adoption: Uploaded Signature Image

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Dennis Rowland

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Purchasing Agent & Chief Procurement Officer

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Sent: 12/9/2025 11:29:51 AM

Viewed: 12/9/2025 1:54:50 PM

Signed: 12/9/2025 1:55:08 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events	Status	Timestamp
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Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	12/9/2025 10:48:06 AM
Certified Delivered	Security Checked	12/9/2025 1:54:50 PM
Signing Complete	Security Checked	12/9/2025 1:55:08 PM
Completed	Security Checked	12/9/2025 1:55:08 PM

Payment Events	Status	Timestamps
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