

JGR Manager (Initial)



Notice of Intent to Award

Solicitation Number	398375	Award Date	12/9/2025 1:59 PM CST
Solicitation Title	Odor & Corrosion Control Products, Equipment, & Services		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Evoqua Water Technologies LLC	Company Contact		Justin Stringer	
Street Address	2650 Tallevast Road				
City	Sarasota	State	FL	Zipcode	34243

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

ZK (Initial)

Zak Kelley



RFQ 398375 – Odor & Corrosion Control Products, Equipment, & Services

Company Name	Qualifications & Experience (30 Points)	Methodology & Approach (30 Points)	Cost Criteria (40 Points)	Contract Exceptions (Y/N)	Total Points (100)
Evoqua Water Technologies LLC	29	28	32.00	N	89.00

Evoqua Water Technologies LLC	
Strengths	Weaknesses
Provided description of company’s history. Provided projects of similar size, scope, and complexity. Demonstrated firm's ability to fully operationalize the services. Included resumes of key personnel for this project. 1200 Municipal clients. Detailed sustainability plan. Detailed safety plan.	Unclear if a proposed team member was unable to complete a contract or was removed and/or replaced from a contract. Exceeded page limits. Lacked detail describing why company would be best choice.

Pencco, Inc, Source Technologies LLC, and US Peroxide LLC dba USP Technologies were deemed non-responsive

Enter Solicitation Title & Number Below					
Odor & Corrosion Control Products, Equipment & Services; RFQ 398375	SBE/SDV Incentive Percentage	SBE/SDV Incentive Calculator	Lowest Bid	MACP	RFP Cost Points
	1.00%	99.00%	\$8,532,128	\$8,617,449	40
Offeror's Name	Bids	SBE/SDV Participation Amount	Cost Evaluation (32 Pt Max)	SBE/SDV Evaluation (8 Pt Max)	RFP Cost Point Distribution
Evoqua Water Technologies LLC	\$8,532,128	\$0.00	32.00	0.00	32.00

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin	
Contract Specialist: Christina Alexander	
Date: 12/8/25	

Department Name: MWS
RFP/ITB Number: 398375

Project Name: Odor and Corrosion Control Products Equipment and Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Evoqua Water Technologies LLC	\$8,532,128	\$0	NO	0%	The prime IS NOT a Metro approved SBE/SDV. Proposed subs: none Cost Incentive was not applied.

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JGR

Notice of Rejection

Solicitation Number	398375	Date	12/8/2025 12:42 PM CST
Solicitation Title	Odor & corrosion Control Products, Equipment, & Services		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Pencoco, Inc		Company Contact		Sarah Duffy	
Street Address	831 Bartlett Road					
City	Sealy	State	TX	Zipcode	77474	
Reason	Offer fails to conform in all material aspects to the solicitation and is not responsive.					
Other/Notes	for modification of cost spreadsheet					

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Dennis Rowland

Dennis Rowland
Purchasing Agent & Chief Procurement Officer

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JGR

Notice of Rejection

Solicitation Number	398375	Date	12/8/2025 12:45 PM CST
Solicitation Title	Odor & corrosion Control Products, Equipment, & Services		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Source Technologies LLC	Company Contact		Lori Wyatt	
Street Address	157 Venture Ct., Ste. 9				
City	Lexington	State	KY	Zipcode	40511
Reason	Offer fails to conform in all material aspects to the solicitation and is not responsive.				
Other/Notes	for modification of cost spreadsheet				

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Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	US Peroxide LLC dba USP Technologies	Company Contact		Samuel Kohl	
Street Address	5640 Cox Road				
City	Glen Allen	State	VA	Zipcode	23060
Reason	Offer fails to conform in all material aspects to the solicitation and is not responsive.				
Other/Notes	for modification of cost spreadsheet				

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7H

Certificate Of Completion

Envelope Id: 7B647197-4C21-4AA0-9645-B20F0F8C7E5B

Status: Completed

Subject: Intent to Award - RFQ # 398375 for Odor & Corrosion Control

Source Envelope:

Document Pages: 7

Signatures: 1

Envelope Originator:

Certificate Pages: 2

Initials: 2

Christina Alexander

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

christina.alexander@nashville.gov

IP Address: 170.190.198.185

Record Tracking

Status: Original

Holder: Christina Alexander

Location: DocuSign

12/9/2025 8:11:45 AM

christina.alexander@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: Docusign

Signer Events

Signature

Timestamp

Terri L. Ray

terri.ray@nashville.gov

Finance Manager

Metropolitan Government of Nashville and Davidson County

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Sent: 12/9/2025 8:12:58 AM

Viewed: 12/9/2025 10:43:13 AM

Signed: 12/9/2025 10:47:46 AM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Zak Kelley

Zak.Kelley@Nashville.gov

Finance Manager

Metro Nashville Government

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Sent: 12/9/2025 10:47:47 AM

Viewed: 12/9/2025 10:52:11 AM

Signed: 12/9/2025 10:52:43 AM

Signature Adoption: Uploaded Signature Image

Using IP Address: 170.190.198.185

Dennis Rowland

Dennis.Rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Sent: 12/9/2025 10:52:45 AM

Viewed: 12/9/2025 1:59:00 PM

Signed: 12/9/2025 1:59:10 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events	Status	Timestamp
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Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	12/9/2025 8:12:58 AM
Certified Delivered	Security Checked	12/9/2025 1:59:00 PM
Signing Complete	Security Checked	12/9/2025 1:59:10 PM
Completed	Security Checked	12/9/2025 1:59:10 PM

Payment Events	Status	Timestamps
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