



Notice of Intent to Award

Solicitation Number	401381	Award Date	12/23/2025 2:12 PM CST
Solicitation Title	Electrical Service for the Maintenance of Roadway Illumination Systems		
Buyer Name	Grace Wichert	Buyer Email	Grace.Wichert@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	Trevor.Hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Stansell Electric	Company Contact	Corey Higgins
Street Address	860 Visco Drive		
City	Nashville	State	TN
		Zipcode	37219

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

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Yes, the EBO Program is applicable.

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No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

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Yes, monthly reporting is applicable.

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No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

ZAK

(Initial)

Zak Kelley

Enter Solicitation Title & Number Below			
RFQ401381 - Electrical Service and Repairs for the Maintenance of Roadway Illumination Systems		SBE/SDV Requirement	Winning Bid
		17.00%	\$22,459,762.50
Offeror's Name		Bids	Status of ITB Award
Stansell Electric		\$22,459,762.50	\$3,818,159.63 Awarded

Southpro Solutions deemed non-responsive.

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Grace Wichert
Date: 12/23/2025

Department Name: NDOT
RFP/ITB Number: 401381

Project Name: Electrical Service for the Maintenance of Roadway Illumination Systems						
Primary Contractor*	Primary Contractor Ownership	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Stansell Electric Co	Non-SBE	\$ 22,459,763	TBD	Yes	17%	Prime Acknowledged 17% SBE/SDV requirement over life of the project, and consequences of misrepresentation. Using the following subcontractors: Crown Paving (1.83%), BAC Paving (1.83%), BRAAV, INC (1.83%), Mid-state Mobile Concrete (17%).



Statement of M/WBE Utilization

Proposer's/Firm's Name: STANSSELL ELECTRIC COMPANY, INC.		Proposer's Phone #: 615-329-4944	
Solicitation Title: Electrical Service for the Maintenance of Roadway Illumination Systems		Proposer's Email Address: chiggins@stansellelectric.com	
Solicitation #: RFQ: 401381		Amount Self-performed : TBD	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: \$22,459,762.50	
Proposed EBO Goal (%): 8 MBE% 11 WBE%		EBO Goal Met? (Y/N) YES	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

			Certificate						
MBE/WBE Firm Name			Type	* MBE/WBE	Code #	Description of Work		MBE/WBE	Percent
			(MBE or WBE)	Group Type *	UNSPS/NAICS			Dollars (\$)	of Total Contract
1	Crown Paving, LLC	PO Box 702, Greenbrier, TN 37073	615-270-2401	WBE	5	72152705	Concrete Work	TBD	1.8334%
2	BAC Paving Co. Inc	3672 Central Pike, Hermitage, TN, 37076	615-885-3555	WBE	5	72141103	Paving Work	TBD	1.8334%
3	Safezone, LLC, DBA Safezone Traffic	111 B East Ave., Goodlettsville, TN 37075	615-859-8375	WBE	5	46160000	Flagging	TBD	1.8334%
4	Professional Traffic Control Services, LLC	9 Industrial Park Drive Hendersonville, TN 37075	615-991-7200	WBE	5	46161500	Traffic Control	TBD	1.8334%
5	Patriot Safeguard Services, LLC.	30 Northfield Ln, Alexandria, TN 37012	615-684-2000	WBE	5	46160000	Flagging	TBD	1.8334%
6	BRAAV, LLC	1406 10th Avenue North, Nashville TN 37208	615-293-1312	WBE	5		Electric Material Supply	TBD	1.8334%
7	Edwards Supply Co., Inc.	315 oak Ridge Turnpike, Oak Ridge TN 37830	865-483-1766	MBE	1		Electric Material Supply	TBD	8%

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Corey Higgins	12/18/2025

*Note: **MWBE** is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES	For Internal Office Use ONLY	BAO Only
	If No, Good Faith Efforts Met?	

BAO Representative: Trevor Hilton	Metro Buyer: Grace Wichert	Project Manager: Sheila Nichols	Date: 12/23/25
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Total MBE Subcontracting	8 %	\$ TBD
Total WBE Subcontracting	11 %	\$ TBD
Total MBE/WBE Participation:	19 %	\$ TBD

BAO Notes:



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Notice of Rejection

Solicitation Number	401381	Date	12/11/2025 10:20 AM CST
Solicitation Title	Electrical Service for the Maintenance of Roadway Illuminations Systems		
Buyer Name	Grace Wichert	Buyer Email	Grace.Wichert@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	Trevor.Hilton@nashville.gov

The Metropolitan Government of Nashville and Davidson County has determined the offer submitted by the following supplier is not minimally responsive to the requirements of the referenced solicitation:

Company Name	Southpro Solutions, Inc.	Company Contact		Leslie Sherrick	
Street Address	307 Emery Drive				
City	Nashville	State	TN	Zipcode	37214
Reason	Offer does not meet the requirements of the solicitation and is unacceptable.				
Other/Notes	License requirements do not meet minimum requirements listed.				

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