

JGR Manager (Initial)



Notice of Intent to Award

Solicitation Number	399479	Award Date	12/11/2025 6:58 AM CST
Solicitation Title	Application of Crack Sealant and Joint Sealer		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Brianna Minter	BAO Email	Brianna.Minter@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Etchmark Pavement Maintenance Experts, LLC	Company Contact	Dwan Branson
Street Address	527 Bonnie Oak Court		
City	Lebanon	State	TN
		Zipcode	37087

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service-disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange. A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

A valid protest must demonstrate that the purchasing agent did not follow the law, the regulations, or the dictates of the solicitation. Protests based upon subjective scoring are not appropriate and may be grounds for placing the actual or prospective bidder, offeror, or contractor on the list of suspended or debarred persons.

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

ZK (Initial)

Zak Kelley

Enter Solicitation Title & Number Below						
RFQ 399479 Application of Crack Sealant and Joint Sealer	Min. SBE/SDV Requirement	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	1.00%	99.00%	\$4,218,108	\$4,260,289	\$4,218,108.40
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Etchmark Pavement Maintenance Experts, LLC	\$4,218,108.40	\$3,756,213.58	\$0	\$3,718,651	\$499,457	Awarded
Pavement Restorations, Inc.	\$4,699,134.96	\$3,756,213.58	\$0	\$0	\$4,699,135	Exceeds MACP
Leland, Inc (deemed non-responsive)						

BAO Small Business Assessment Sheet

BAO Specialist: Brianna Minter
Contract Specialist: Daniel Drumwright
Date: 12/08//2025

Department Name: NDOT
RFP/ITB Number: 399479

Project Name: Application of Crack Sealant and Joint Sealer

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Etchmark Pavement Maintenance Experts	\$ 4,218,108.40	\$ 461,895.00	Yes	10.95%	The Prime is not a metro approved SBE. Prime proposed the utilization of Kerr Bros & Associates Inc and Cost Incentive has been applied.

Metropolitan Government of Nashville and Davidson County

Subcontractor Report (List all proposed subcontractors, subconsultants, or suppliers regardless of their ownership status. SBE/SDV Primes should not enter their participation on this form, rather should enter it in the attributes section of the lines tab of their response.)

Note: MBE = Minority-owned business, WBE = Woman-owned business, SBE = Small business, SDV = Service Disabled Veteran-owned business, DBE = Federal Disadvantaged businesses

Your Firm's Name:

ETCHMARK PAVEMENT MAINTENANCE EXPERTS, LLC

Solicitation Title:

APPLICATION OF CRACK SEALANT AND JOINT SEALER

Solicitation Number:

399479,3

Date:

10/16/2025

Subcontractor (Firm Name)	Address	City	St	Zip	Contact Name	Email	Phone #	MBE	WBE	SBE	SDV	DBE	OTHER	Work to be Performed	Estimated Dollar Value	Estimated % of Total Contract
KERR BROS. & ASSOCIATES, INC	935 3RD AVE. S	NASHVILLE	TN	37210	ROBBIE MALLORY	KERRBROS@COMCAST.NET	615-255-8614	No	No	Yes	No	No	No	LINE STRIPING	\$461,895	10.95%