



Notice of Intent to Award

Solicitation Number	397413	Award Date	8/26/2025 6:49 AM CDT
Solicitation Title	Electrical Testing & Maintenance Services		
Buyer Name	Christina Alexander	Buyer Email	christina.alexander@nashville.gov
BAO Rep	Evans Cline	BAO Email	evans.cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Leland, Inc.	Company Contact	Jacob Bender
Street Address	3110 Wingate Ave.		
City	Nashville	State	TN
		Zipcode	37211

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable.

☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Management (Initial)

Dennis Rowland

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below						
Electrical Testing & Maintenance Services; RFQ# 397413	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	14.0%	1.00%	99.00%	\$1,479,093.28	\$1,493,884.21	\$1,479,093.28
Offeror's Name	Bids	SBE	Participation Requirement	Status of ITB Award		
Leland, Inc.	\$1,479,093.28	\$1,479,093.28	\$207,073.06			Awarded
AMP Quality Services	\$1,688,747.95	\$1,688,747.95	\$236,424.71			Exceeds MACP
Qualus Services LLC	\$2,811,159.47	\$239,442.00	\$393,562.33			Min. SBE not met

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline
Contract Specialist: Christina Alexander
Date: 8/21/25

Department Name: General Services
RFP/ITB Number: 397413

Project Name: Electrical Testing & Maintenance Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Leland, Inc.	\$ 1,479,093	\$ 1,109,320	Yes	14%	The prime is a metro-approved SBE/SDV. Prime acknowledged 14% SBE/SDV requirement over life of the project and consequences of misrepresentation.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Leland Inc.		Proposer's Phone #: 858 405 0318	
Solicitation Title: Electrical Testing & Maintenance Services		Proposer's Email Address: jacob@lelandcorporation.com	
Solicitation #: 397413		Amount Self-performed :	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: 1,479,093	
Proposed EBO Goal (%): 5 MBE% 10 WBE%		EBO Goal Met? (Y/N) YES	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate					
MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	A AND R SERVICES	4064 MANNING HOLLOW ROAD, PEGRAM, TN 37143	615-394-8830 REWIN,ARSERVIC	MBE	1		DEMOLITION AND HAULING EXCAVATION		5%
2	John Bouchard & Sons Co.	1024 Harrison Street Nashville TN, 37203	(615) 266-0112 / Vickie.Smith@jb	WBE	1	237110	Mechanical & Plumbing Restoration		10%
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Jacob Bender / CEO	08/13/2025

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	☐	For Internal Office Use ONLY	BAO Only
			If No, Good Faith Efforts Met?	

BAO Representative: Evans Cline	Metro Buyer: Christina Alexander	Project Manager:	Date: 08/21/25
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Total MBE Subcontracting	5%	%	\$ 73,954.65
Total WBE Subcontracting	10%	%	\$ 147,909.30
Total MBE/WBE Participation:	15%	%	\$ 221,863.95

BAO Notes:

Certificate Of Completion

Envelope Id: 35B31C94-FB77-4D5A-BF48-79C2112DE1C2
 Subject: Intent to Award - RFQ # 397413 for Electrical Testing & Maintenance Services
 Source Envelope:
 Document Pages: 4
 Certificate Pages: 15
 AutoNav: Enabled
 Envelopeld Stamping: Enabled
 Time Zone: (UTC-06:00) Central Time (US & Canada)

Status: Completed
 Envelope Originator:
 Christina Alexander
 730 2nd Ave. South 1st Floor
 Nashville, TN 37219
 christina.alexander@nashville.gov
 IP Address: 170.190.198.185

Record Tracking

Status: Original 8/22/2025 10:47:37 AM	Holder: Christina Alexander christina.alexander@nashville.gov	Location: DocuSign
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: Docusign

Signer Events

Terri L. Ray
 terri.troup@nashville.gov
 Finance Manager
 LoJac Enterprises, Inc.
 Security Level: Email, Account Authentication (None)

Signature


 Signature Adoption: Pre-selected Style
 Using IP Address: 170.190.198.185

Timestamp

Sent: 8/22/2025 10:54:29 AM
 Viewed: 8/25/2025 7:06:05 AM
 Signed: 8/25/2025 5:18:13 PM

Electronic Record and Signature Disclosure:

Accepted: 8/25/2025 7:06:05 AM
 ID: f400bb6f-14f3-43f7-a17e-5852a04320b3

Zak Kelley
 Zak.Kelley@Nashville.gov
 Finance Manager
 Metro Nashville Government
 Security Level: Email, Account Authentication (None)


 Signature Adoption: Uploaded Signature Image
 Using IP Address:
 2600:1004:b167:821a:84b8:8a88:87b5:b1ed
 Signed using mobile

Sent: 8/25/2025 5:18:15 PM
 Viewed: 8/25/2025 8:09:25 PM
 Signed: 8/25/2025 8:09:42 PM

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dennis Rowland
 Dennis.Rowland@nashville.gov
 Purchasing Agent & Chief Procurement Officer
 Security Level: Email, Account Authentication (None)


 Signature Adoption: Pre-selected Style
 Using IP Address: 170.190.198.100

Sent: 8/25/2025 8:09:43 PM
 Viewed: 8/26/2025 6:49:37 AM
 Signed: 8/26/2025 6:49:45 AM

Electronic Record and Signature Disclosure:

Not Offered via Docusign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	8/22/2025 10:54:29 AM
Certified Delivered	Security Checked	8/26/2025 6:49:37 AM
Signing Complete	Security Checked	8/26/2025 6:49:45 AM
Completed	Security Checked	8/26/2025 6:49:45 AM
Payment Events	Status	Timestamps
Electronic Record and Signature Disclosure		

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