



Notice of Intent to Award

Solicitation Number	392416	Award Date	6/25/2025 8:48 AM CDT
Solicitation Title	Pouring Rights		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Bottling Group, LLC	Company Contact	Erik East
Street Address	2020 Midway Ln		
City	Smyrna	State	TN
		Zipcode	37167

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Assistant Purchasing Agent (Initial)

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

RFQ 392416; Pouring Rights Evaluation Committtee Scoring Sheet	
Offeror	Bottling Group, LLC
Contract Acceptance (Yes/No)	Yes, with provided exceptions
Qualifications and Experience (35)	34.00
Financing Proposal (35)	30.00
Detailed Plan (30)	30.00
Total Evaluation Scores	94.00

Evaluation Comments

Bottling Group, LLC
Strengths In Qualifications and Experience section, very detailed and experience listed. In Financial Proposal, responding to all bullet points, detailed. In Detailed Plan, responded to all bullet points, very detailed and organized plan.
Weaknesses In Qualifications and Experience section, did not address bullet point about litigation. In Financial Proposal section, lacked details about partnership funding for Parks and no rebates listed for Municipal.