



Notice of Intent to Award

Solicitation Number	390437	Award Date	5/21/2025 6:44 AM CDT
Solicitation Title	Central Water Reclamation Facility Backup Generator		
Buyer Name	Marissa Conklin	Buyer Email	Marissa.conklin@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	Trevor.hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Cumberland Valley Constructors, Inc	Company Contact		Ryan Gutridge	
Street Address	2518 Plum Street				
City	Nashville	State	TN	Zipcode	37027

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Company Name		Company Contact			
Street Address					
City		State		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable.

☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Assistant Purchasing Agent (Initial)

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

RFQ 390437; Central Water Reclamation Facility Backup Generator

Evaluation Committtee Scoring Sheet

Offeror	Cumberland Valley Constructors, Inc	T.W. Frierson Contractor, Inc
Contract Acceptance (Yes/No)	Yes	Yes
Cost (50)	50.00	43.03
Company Information (10)	10.00	9.00
Experience on Similar Projects (25)	23.00	18.00
Construction Team Members (15)	15.00	5.00
Total Evaluation Scores	98.00	75.03

Evaluation Comments

Cumberland Valley Constructors, Inc	T.W. Frierson Contractor, Inc
Strengths Company Information section, EMR rating was great, safety training detailed. In Experience with Similar Projects section, very detailed, great projects listed, answered all bullet points, all projects of similar scope. In Construction Team Members section, strong sub team listed, organizational chart was great, easy to follow.	Strengths Company Information section, Safety program is great, extra safety listed, answered all bullet points . In Experience on Similar Projects section, provided list of projects and answered bullet points. In Construction Team Members section, information was provided, along with resumes.
Weaknesses In Experience of Similar Projects section, lacked a strong similarity with the scope of the generation project, very little large electrical or plant integration work detailed.	Weaknesses Company Information section, more focus on security than safety. In Experience on Similar Projects section, lacked similar scopes with projects listed, lacked details. In Construction Team Members section, lacked details for key individuals, organizational chart was confusing, information was only found in resumes, had to search for information.

Solicitation Title & Number	SBE/SDV Requirement	RFP Cost Points
RFQ 390437; Central Water Reclamation Facility Backup Generator	12%	50
Offeror's Name	Total Bid Amount	RFP Cost Points
Cumberland Valley Constructors, Inc	\$32,551,146.87	50.00
T.W. Frierson Contractor, Inc	\$37,820,705.00	43.03

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton

Contract Specialist: Marissa Conklin

Date: 05/16/2025

Department Name: Water

RFP/ITB Number: 390437

Project Name: Central Water Reclamation Facility Backup Generator						
Primary Contractor*	Primary Contractor Ownership	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Cumberland Valley Constructors Inc.	Non-MWBE, SBE Approved	\$ 32,551,147	\$ 24,431,569	Yes	12%	The Prime is a metro approved SBE, has acknowledged the 12% SBE/SDV requirement over life of the project and consequences of misrepresentation, and intends to utilize the following SBE subcontractors: Geofirma, LLC and Charlie Irwin Painting .



Statement of M/WBE Utilization

Proposer's/Firm's Name: Cumberland Valley Constructors, Inc.	Proposer's Phone #: 615-730-6182
Solicitation Title: Central Water Reclamation Facility Backup Generator	Proposer's Email Address: rgutridge@cvcbuilds.com
Solicitation #: 390437,3	Amount Self-performed : \$23,416,492.87
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$32,551,146.87
Proposed EBO Goal (%): 5 MBE% 6 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate Type	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract	
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail	(MBE or WBE)					
1	Hillside Trucking, LLC	1304 Aspen Cove, La Vergne TN 37086		615-815-4610	MBE	Select	72130000	Trucking	\$92,871.00	0.29%
2	John Bouchard & Sons Company	P.O. Box 415000, Nashville, TN 37241		615-256-0112	WBE	Select	72130000	Mechanical	\$2,413,000.00	7.41%
3					Select	Select				
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Ryan Gutridge / Treasurer - Secretary	05/08/2025

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans, (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	NO		For Internal Office Use ONLY	If No, Good Faith Efforts Met?	YES	
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BAO Representative: Trevor Hilton Metro Buyer: Marissa Conklin Project Manager: John Barnett Date: 05/16/20

Total MBE Subcontracting	0.29	%	\$ 92,871.00
Total WBE Subcontracting	7.41	%	\$ 2,413,000.00
Total MBE/WBE Participation:	7.70	%	\$ 2,505,871.00

BAO Notes:

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)			
Project Name: Central Water Reclamation Facility Backup Generator		Project Number: RFQ# 390437,3	
Company Name: Cumberland Valley Constructors, Inc.	Date Submitted: 05/08/2025	Total Contract Value: \$32,551,146.87	
Address: 2518 Plum Street, Nashville, TN 37207		Federal Tax ID# 27-2080316	
Contact Person: Ryan Gutridge	Email:	Phone #: rgutridge@cvcbuilds.com / 615-730-6182	
GOOD FAITH EFFORTS SUMMARY SHEET			
Number	Bidder Action(s)	BAO Only	
1.	Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO. The written notices contain: I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations.	Pass	

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Big Boi Haulers LLC / 4837 Chelanie Circle, Murfreesboro, TN 37129 / William Springfield / 615-427-5543 / william@bigboihaulers.com	MBE	Trucking	Email	No Response	None	NO
BRAAV / 1406 10th Avenue North, Nashville, TN 37208 / Angela Curtis / 615-293-1312 / acurtis@iambraav.com	MBE	Electrical Supplies	Phone / Email	Response to Electrical Subs	Sent to Subs	NO

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Elite Roofing Company of Nashville Inc / 1048 A Jefferson Street, Nashville, TN 37208 / D'Arcy Porter / 615-259-0774 / dop@eliteroofingofnashville.com	MBE	Roofing	Email	No Bid	None	NO
Hillside Trucking LLC / 1304 Aspen Cove, La Vergne, TN 37086 / Brandon Grisby / 615-815-4610 / hillsidetrucking1980@yahoo.com	MBE	Trucking	Email	Will Bid	\$92,871.00	YES

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Petways Trucking LLC / 509 Cato Ridge Court, Nashville, TN 37218 / Maegan Bowers / 615-474-4069 / maeganbp@petwaystrucking.com	MBE	Trucking	Email	No Bid	None	NO
BAC Paving Co Inc / 3672 Central Pike, Hermitage, TN 37076 / Claire Barnett / 615-885-3555 / bacpavinginc@comcast.net	WBE	Asphalt Paving	Phone / Email	Will Bid	\$170,731.00	NO

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EverReady Transportation LLC / 1011 Maxwell Ave, Nashville, TN 37206 / Bathsheba Daniel / 615-977-8646 / everreadytn@gmail.com	WBE	Trucking	Email	No Bid	None	NO
John Bouchard & Sons Company / P.O. Box 415000, Nashville, TN 37241 / Lisa Bouchard Morgan / 615-256-0112 / info@jbouchard.com	WBE	Mechanical	Phone / Email	Will Bid	\$2,413,000.00	YES

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Mills Supply Co., Inc. DBA Con-Quip / 1100 South 9th Street, Louisville, KY 40203 / Kathy Mills / 502-561-0700 / april@millssupply.net	WBE	Reinforcing Steel	Email	Will Bid	\$166,844.30	NO
M & M Manufacturing Inc / 709 Sportsman Lake Road, Franklin, KY 42134 / Jennifer McBride / 270-586-8206 / jennifer@m-manufacturing.com	WBE	Miscellaneous Metals	Email	No Bid	None	NO

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Music City's Tru-Line Masonry Contractors, LLC / 525 Green Lane, White Creek, TN 37189 / Brandy George / 615-876-8715 / brandy@musiccitymasonry.com	WBE	Masonry	Email	Will Bid	\$680,095.00	NO
Shane Trucking & Excavating Inc / 895 Elm Hill Pike, Nashville, TN 37210 / Carl Shane / 615-248-3401 / carl@shanetrucking.com	WBE	Trucking	Email	No Bid	None	NO

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	Pass ☐

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
Cumberland Valley Constructors, Inc. / Steven Lowe / 615-730-6182 / slowe@cvcbuilds.com	Invitation to MWS Pre-Bid Meeting sent on 03/03/2025	03/07/2025

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3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

What Scope of Project Was Divided?

1. Trucking	2. Asphalt Paving
3. HVAC / Plumbing / Mechanical	4. Miscellaneous Metals / Reinforcing Steel
5. Electrical Supply	6. Masonry / Roofing

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4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass ☐

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
Big Boi Haulers LLC / 4837 Chelanie Circle, Murfreesboro, TN 37129 / William Springfield / 615-427-5543 / william@bigboihaulers.com	Trucking	No Bid
BRAAV / 1406 10th Avenue North, Nashville, TN 37208 / Angela Curtis / 615-293-1312 / acurtis@iambraav.com	Electrical Supply	Bids directly to Electrical Subcontractors
Elite Roofing Company of Nashville Inc / 1048 A Jefferson Street, Nashville, TN 37208 / D'Arcy Porter / 615-259-0774 / dop@eliteroofingofnashville.com	Roofing	No Bid

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M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
Hillside Trucking LLC / 1304 Aspen Cove, La Vergne, TN 37086 / Brandon Grisby / 615-815-4610 / hillsidetrucking1980@yahoo.com	Trucking	Accepted
Petways Trucking LLC / 509 Cato Ridge Court, Nashville, TN 37218 / Maegan Bowers / 615-474-4069 / maeganbp@petwaystrucking.com	Trucking	No Bid
BAC Paving Co Inc / 3672 Central Pike, Hermitage, TN 37076 / Claire Barnett / 615-885-3555 / bacpavinginc@comcast.net	Asphalt Paving	Price Too High

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Company Name: Cumberland Valley Constructors, Inc.	Date Submitted: 05/08/2025	Total Contract Value: \$32,551,146.87
Address: 2518 Plum Street, Nashville, TN 37207	Federal Tax ID# 27-2080316	
Contact Person: Ryan Gutridge	Email:	Phone #: rgutridge@cvcbuilds.com / 615-730-6182
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Select

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
EverReady Transportation LLC / 1011 Maxwell Ave, Nashville, TN 37206 / Bathsheba Daniel / 615-977-8646 / everreadytn@gmail.com	Trucking	No Bid
John Bouchard & Sons Company / P.O. Box 415000, Nashville, TN 37241 / Lisa Bouchard Morgan / 615-256-0112 / info@jrbouchard.com	Mechanical	Accepted
Mills Supply Co., Inc. DBA Con-Quip / 1100 South 9th Street, Louisville, KY 40203 / Kathy Mills / 502-561-0700 / april@millssupply.net	Reinforcing Steel	Price Too High

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

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M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
M & M Manufacturing Inc / 709 Sportsman Lake Road, Franklin, KY 42134 / Jennifer McBride / 270-586-8208 / jennifer@m-mmanufacturing.com	Miscellaneous Metals	No Bid
Music City's Tru-Line Masonry Contractors, LLC / 525 Green Lane, White Creek, TN 37189 / Brandy George / 615-876-8715 / brandy@musiccitymasonry.com	Masonry	Price Too High
Shane Trucking & Excavating Inc / 895 Elm Hill Pike, Nashville, TN 37210 / Carl Shane / 615-248-3401 / carl@shanetrucking.com	Trucking	No Bid

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY
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5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

For each training, list the type of training and date.

Type of Training	Date of Training
Metro Nashville Sexual Harassment Training	04/08/2025
Metro Nashville Non-Discrimination Training	04/08/2025

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6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Pass ☐

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.
The Tennessean	03/12/2025	Certified Copy Attached

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7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A 	

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
All MBE/WBE firms contacted	No bonding required / no assistance requested. CVC will pay for materials direct to help subcontractors with cash flow if needed.

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8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following example: https://nashville.diversitycompliance.com/	Pass 

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
	05/16/20	
Metro Nashville https://nashville.diversitycompliance.com	03/27/2025	Printed entire database / sorted and selected vendors for contact
Metro Nashville https://nashville.diversitycompliance.com	04/08/25	Checked bidder compliance
State of Tennessee https://tn.diversitysoftware.com	03/27/25	Downloaded entire database in spreadsheet format for reference in contacting vendors

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9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	Pass 

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
All MBE / WBE firms contacted	Assistance offered for quantity takeoffs and scope verification in solicitation email	Quantity takeoffs and scope verification provided to all MBE / WBE firms when requested. No Mentor / Protege agreements signed.

By submitting this it is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request. Failure to provide BAO requested documentation may result in noncompliance

Please ensure to save the document as a PDF and refrain from printing and signing it.