

DEPARTMENT OF FINANCE | division of purchases

Council Report for monthly contract abstracts

January 2025



Metropolitan Government of Nashville & Davidson County

Contract Amendment Abstract

Contract Amendment Information

Contract Title: **Government Relations Services**

Amendment Summary: **Amend clause 4.1. Contract Value to add \$168,000.00 for a revised contract total of \$252,000.00.**

Contract Number: **6506601** Amendment Number: **3** Request Number: **A2025051**

Type of Contract: **IDIQ Contract** **Requires Council Legislation: No**

High Risk Contract (Per Finance Department Contract Risk Management Policy): **No**

Sexual Harassment Training Required (per BL2018-1281): **Yes**

Contract Start Date: **1/14/2022** Contract Expiration Date: **1/13/2027** Contract Term: **60 months**

Previous Estimated Contract Life Value: **\$84,000.00**

Amendment Value: **\$168,000.00**

Fund: **10101***

New Estimated Contract Life Value: **\$252,000.00**

BU: **15116330/02101000***

* (Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **RFP**

Procurement Staff: **Jan Harvey** BAO Staff: **Jeremy Frye**

Procuring Department: **Metro Council** Department(s) Served: **Metro Wide**

Prime Contractor Information

Prime Contracting Firm: **Morrison Capitol Strategies** ISN#: **1007960**

Address: **847 Bresslyn Rd.** City: **Nashville** State: **TN** Zip: **37205**

Prime Contractor is a **Uncertified/Unapproved**: SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: **Theodore Morrison** Email Address: **theo@morrisoncs.com** Phone #: **615-566-7147**

Prime Contractor Signatory: Theodore Morrison **Email Address: theo@morrisoncs.com**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: **No SBE/SDV participation**

Amount: **N/A** Percent, if applicable: **0%**

Equal Business Opportunity Program:

No M/WBE Participation

MBE Amount: **N/A** MBE Percent, if applicable: **0%**

WBE Amount: **N/A** WBE Percent, if applicable: **0%**

Federal Disadvantaged Business Enterprise:

No

Amount: **N/A** Percent, if applicable: **0%**

Note: Amounts and/or percentages are not exclusive.

B2GNOW (Contract Compliance Monitoring): **No**

Contract Abstract

Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number: Solicitation Number: Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO: **Requires Council Legislation:** **Yes**

High Risk Contract (Per Finance Department Contract Risk Management Policy): **Yes**

Sexual Harassment Training Required (per BL2018-1281): **Yes**

Estimated Start Date: Estimated Expiration Date: Contract Term:

Estimated Contract Life Value: Fund:* BU:*

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Selection Method:

Procurement Staff: BAO Staff:

Procuring Department: Department(s) Served:

Prime Contractor Information

Prime Contracting Firm: ISN#:

Address: City: State: Zip:

Prime Contractor is a : SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Email Address: Phone #:

Prime Contractor Signatory: **Email Address:**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program:

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program:

MBE Amount: MBE Percent, if applicable:

WBE Amount: WBE Percent, if applicable:

Federal Disadvantaged Business Enterprise:

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<input type="text" value="Pictometry International Corp dba EagleView"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value="N/A"/>	<input type="text" value="N/A"/>	<input type="text" value="Approved Sole Source Form"/>
<input type="text" value=""/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="Select from the Following:"/>



Contract Information

Contract & Solicitation Title: Group Medical Insurance - Medicare Advantage - Two Awards
 Contract Summary: Contractor to provide a Medicare Advantage Plan for eligible pensioner and dependent population of Metro.
 Contract Number: 6564769 Solicitation Number: 361298 Requisition Number: 4096098
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 6474845 - 12/31/2024
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No
High Risk Contract (Per Finance Department Contract Risk Management Policy): Yes
Sexual Harassment Training Required (per BL2018-1281): Yes
 Estimated Start Date: 1/01/2025 Estimated Expiration Date: 12/31/2029 Contract Term: 60 Months
 Estimated Contract Life Value: \$150,000,000 Fund:* 11106 BU:* 204104.Humana
 (*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)
 Payment Terms: Net 30 Selection Method: RFP
 Procurement Staff: Scott Ferguson BAO Staff: Joe Ann Carr
 Procuring Department: Human Resources Department(s) Served: Human Resources

Prime Contractor Information

Prime Contracting Firm: Humana Insurance Company ISN#: 19749
 Address: 500 West Main Street City: Louisville State: TN Zip: 40202
 Prime Contractor is a Uncertified/Unapproved: SBE SDV MBE WBE LGBTBE (select/check if applicable)
 Prime Company Contact: Tracy Garrison Email Address: tgarrison@humana.com Phone #: 502-301-3449
 Prime Contractor Signatory: Jill Tobin Email Address: jtobin2@humana.com

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: N/A
 Amount: Percent, if applicable:
Equal Business Opportunity (EBO) Program: M/WBE Participation
 MBE Amount: MBE Percent, if applicable:
 WBE Amount: \$120,000.00 WBE Percent, if applicable: .80
Federal Disadvantaged Business Enterprise: No
 Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): Yes

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
Blue Cross Blue Shield of TN						81.3	\$ 13,840,000.00	Evaluated but not selected
Humana Insurance Company						99.25	\$ 13,171,000.00	Awarded
United Health Insurance Company						89.82	\$ 15,454,000.00	Awarded

Contract Information

Contract & Solicitation Title: Group Medical Insurance - Medicare Advantage - Two Awards
 Contract Summary: Contractor to provide a Medicare Advantage Plan for eligible pensioner and dependent population of Metro.
 Contract Number: 6564771 Solicitation Number: 361298 Requisition Number: 4096098
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 6474845 - 12/31/2024
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No
High Risk Contract (Per Finance Department Contract Risk Management Policy): Yes
Sexual Harassment Training Required (per BL2018-1281): Yes
 Estimated Start Date: 1/01/2025 Estimated Expiration Date: 12/31/2029 Contract Term: 60 Months
 Estimated Contract Life Value: \$150,000,000 Fund:* 11106 BU:* 204104.UHC
 (*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)
 Payment Terms: Net 30 Selection Method: RFP
 Procurement Staff: Scott Ferguson BAO Staff: Joe Ann Carr
 Procuring Department: Human Resources Department(s) Served: Human Resources

Prime Contractor Information

Prime Contracting Firm: United Healthcare Insurance Company ISN#: 614510
 Address: 9900 Bren RD E City: Minnetonka State: MN Zip: 55343
 Prime Contractor is a Uncertified/Unapproved: SBE SDV MBE WBE LGBTBE (select/check if applicable)
 Prime Company Contact: Sheri Harmon-Butts Email Address: sheri_harmonbutts@uhc.com Phone #: +1(612) 383-4202
 Prime Contractor Signatory: Carmen Maysonet Email Address: carmen_maysonet@uhc.com

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: N/A
 Amount: Percent, if applicable:
Equal Business Opportunity (EBO) Program: Program Not Applicable
 MBE Amount: MBE Percent, if applicable:
 WBE Amount: WBE Percent, if applicable:
Federal Disadvantaged Business Enterprise: No
 Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
Blue Cross Blue Shield of TN						81.3	\$ 13,840,000.00	Evaluated but not selected
Humana Insurance Company						99.25	\$ 13,171,000.00	Awarded
United Health Insurance Company						89.82	\$ 15,454,000.00	Awarded

Contract Abstract

Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number: Solicitation Number: Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO: **Requires Council Legislation:**

High Risk Contract (Per Finance Department Contract Risk Management Policy):

Sexual Harassment Training Required (per BL2018-1281):

Estimated Start Date: Estimated Expiration Date: Contract Term:

Estimated Contract Life Value: Fund:* BU:*

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Selection Method:

Procurement Staff: BAO Staff:

Procuring Department: Department(s) Served:

Prime Contractor Information

Prime Contracting Firm: ISN#:

Address: City: State: Zip:

Prime Contractor is a : SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Email Address: Phone #:

Prime Contractor Signatory: **Email Address:**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program:

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program:

MBE Amount: MBE Percent, if applicable:

WBE Amount: WBE Percent, if applicable:

Federal Disadvantaged Business Enterprise:

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<input type="text" value="Environmental Systems Research Institute, Inc. (ESRI)"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value="N/A"/>	<input type="text" value="N/A"/>	<input type="text" value="Approved Sole Source Form"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>



Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number: Solicitation Number: Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO: **Requires Council Legislation:**

High Risk Contract (Per Finance Department Contract Risk Management Policy):

Sexual Harassment Training Required (per BL2018-1281):

Estimated Start Date: Estimated Expiration Date: Contract Term: months

Estimated Contract Life Value: Fund:* BU:*

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Selection Method:

Procurement Staff: BAO Staff:

Procuring Department: Department(s) Served:

Prime Contractor Information

Prime Contracting Firm: ISN#:

Address: City: State: Zip:

Prime Contractor is a : SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Email Address: Phone #:

Prime Contractor Signatory: **Email Address:**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program:

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program:

MBE Amount: MBE Percent, if applicable:

WBE Amount: WBE Percent, if applicable:

Federal Disadvantaged Business Enterprise:

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<input type="text" value="Pressreader Inc"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value="85"/>	<input type="text" value="\$31,700"/>	<input type="text" value="Awarded"/>
<input type="text" value="Midwest Tape LLC"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value="85"/>	<input type="text" value="\$59,540"/>	
<input type="text" value="Awarded"/>								
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>



Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number: Solicitation Number: Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO: **Requires Council Legislation:**

High Risk Contract (Per Finance Department Contract Risk Management Policy):

Sexual Harassment Training Required (per BL2018-1281):

Estimated Start Date: Estimated Expiration Date: Contract Term:

Estimated Contract Life Value: Fund:* BU:*

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Selection Method:

Procurement Staff: BAO Staff:

Procuring Department: Department(s) Served:

Prime Contractor Information

Prime Contracting Firm: ISN#:

Address: City: State: Zip:

Prime Contractor is a : SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Email Address: Phone #:

Prime Contractor Signatory: **Email Address:**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program:

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program:

MBE Amount: MBE Percent, if applicable:

WBE Amount: WBE Percent, if applicable:

Federal Disadvantaged Business Enterprise:

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<input type="text" value="University of Wisconsin Madison"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value="N/A"/>	<input type="text" value="N/A"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>



Contract Information

Contract & Solicitation Title: Hydraulic Hose, Fittings, Hose Assemblies and Related Items and Services
 Contract Summary: Provide Hydraulic Hoses, Fittings, Hose Assemblies and Related Items and Services
 Contract Number: 6579772 Solicitation Number: 372381 Requisition Number: 4105683
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 441828, 11/18/2023
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No
High Risk Contract (Per Finance Department Contract Risk Management Policy): No
Sexual Harassment Training Required (per BL2018-1281): Yes
 Estimated Start Date: 11/27/2024 Estimated Expiration Date: 11/26/2029 Contract Term: 60 months
 Estimated Contract Life Value: 400,000.00 Fund:* 10101 BU:* 42142110
 (*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)
 Payment Terms: Net 15 Selection Method: ITB
 Procurement Staff: Marissa Conklin BAO Staff: Christopher Wood
 Procuring Department: NDOT Department(s) Served: NDOT

Prime Contractor Information

Prime Contracting Firm: Global Hose & Industrial Sales Co ISN#: 3629
 Address: 915 East Trinity Lane City: Nashville State: TN Zip: 37207
 Prime Contractor is a Certified/Approved: SBE SDV MBE WBE LGBTBE (select/check if applicable)
 Prime Company Contact: Larry A. Christian Email Address: l.christian@global-hose.com Phone #: 615-262-2620
Prime Contractor Signatory: Larry A. Christian **Email Address:** l.christian@global-hose.com

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: No SBE/SDV participation
 Amount: 0 Percent, if applicable: 0
Equal Business Opportunity (EBO) Program: M/WBE Participation
 MBE Amount: TBD MBE Percent, if applicable: 100
 WBE Amount: 0 WBE Percent, if applicable: 0
Federal Disadvantaged Business Enterprise: No
 Amount: 0 Percent, if applicable: 0
 Note: Amounts and/or percentages are not exclusive.
 B2GNow (Contract Compliance Monitoring): No

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<u>Global Hose & Industrial Sales Co</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>302,245.12</u>
<u>Awarded</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>



Contract Information

Contract & Solicitation Title: Death Audit and Address Search Services
 Contract Summary: Contractor will provide death and audit search services and address search services.
 Contract Number: 6580251 Solicitation Number: 380381 Requisition Number: 4112244
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): No
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No
High Risk Contract (Per Finance Department Contract Risk Management Policy): No
Sexual Harassment Training Required (per BL2018-1281): Yes
 Estimated Start Date: 02/01/2025 Estimated Expiration Date: 01/31/2030 Contract Term: 60 Months
 Estimated Contract Life Value: \$200,000.00 Fund:* 10101 BU:* 08126500
 (*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)
 Payment Terms: Net 30 Selection Method: RFP
 Procurement Staff: Scott Ferguson BAO Staff: Christopher Wood
 Procuring Department: Human Resources Department(s) Served: Human Resources

Prime Contractor Information

Prime Contracting Firm: ABL Technologies, LLC ISN#: 1021330
 Address: 2101 Park Center Drive, Suite 220 City: Orlando State: FL Zip: 32835
 Prime Contractor is a Uncertified/Unapproved: SBE SDV MBE WBE LGBTBE (select/check if applicable)
 Prime Company Contact: Jean Carlo Oviedo Email Address: jc@abltech.com Phone #: 321-475-8251
Prime Contractor Signatory: Vincent Pellegrino **Email Address:** vinnie@abltech.com

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: N/A
 Amount: Percent, if applicable:
Equal Business Opportunity (EBO) Program: Program Not Applicable
 MBE Amount: MBE Percent, if applicable:
 WBE Amount: WBE Percent, if applicable:
Federal Disadvantaged Business Enterprise: No
 Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
ABL Technologies						86.41	\$ 120,780.00	Awarded
Guidehouse						48.96	\$ 308,100.00	Evaluated but not selected
INTERACTIVE DATA LLC						80.00	\$ 102,300.00	Evaluated but not selected
Longevity Holdings, Inc dba Pension Benefit Services LLC						77.27	\$ 372,510.00	Evaluated but not selected

Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number: Solicitation Number: Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO: **Requires Council Legislation:**

High Risk Contract (Per Finance Department Contract Risk Management Policy):

Sexual Harassment Training Required (per BL2018-1281):

Estimated Start Date: Estimated Expiration Date: Contract Term:

Estimated Contract Life Value: Fund:* BU:*

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Selection Method:

Procurement Staff: BAO Staff:

Procuring Department: Department(s) Served:

Prime Contractor Information

Prime Contracting Firm: ISN#:

Address: City: State: Zip:

Prime Contractor is a : SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Email Address: Phone #:

Prime Contractor Signatory: **Email Address:**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program:

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program:

MBE Amount: MBE Percent, if applicable:

WBE Amount: WBE Percent, if applicable:

Federal Disadvantaged Business Enterprise:

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<input type="text" value="Prairie Farms Dairy, Inc"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text" value="1,810,660.25"/>	<input type="text" value="Awarded"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>



Contract Information

Contract & Solicitation Title: **Mill Creek Earthwork Remediation**

Contract Summary: **Contractor shall provide mass Earthwork at a section of the Mill Creek Park Greenway.**

Contract Number: **6581101** Solicitation Number: **376391** Requisition Number: **4094518**

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **No**

Type of Contract/PO: **Project Completion** **Requires Council Legislation: No**

High Risk Contract (Per Finance Department Contract Risk Management Policy): **No**

Sexual Harassment Training Required (per BL2018-1281): **Yes**

Estimated Start Date: **1/3/2025** Estimated Expiration Date: **1/2/2030** Contract Term: **Project Completion but shall not exceed sixty (60) months**

Estimated Contract Life Value: **\$295,328.21** Fund:* **40016, 40022, and 40119** BU:* **40401016, 40414022, and 40402119**

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: **Net 30** Selection Method: **ITB**

Procurement Staff: **Brad Wall** BAO Staff: **Evans Cline**

Procuring Department: **Metro Parks** Department(s) Served: **Metro Parks**

Prime Contractor Information

Prime Contracting Firm: **Demo Plus Group** ISN#: **1020312**

Address: **7272 Centennial Blvd** City: **Nashville** State: **TN** Zip: **37209**

Prime Contractor is a **Uncertified/Unapproved**: SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: **Joe Salamida** Email Address: **jsalamida@demoplusinc.com** Phone #: **(408) 210-5443**

Prime Contractor Signatory: Tyler Serbus Email Address: **tyler@demoplusinc.com**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: **SBE/SDV Participation**

Amount: **TBD** Percent, if applicable: **9.1**

Equal Business Opportunity (EBO) Program: **M/WBE Participation**

MBE Amount: **TBD** MBE Percent, if applicable: **8.1**

WBE Amount: **TBD** WBE Percent, if applicable: **9.1**

Federal Disadvantaged Business Enterprise: **No**

Amount: **0.00** Percent, if applicable: **0.00**

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): **Yes**

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
Demo Plus Group	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	N/A	\$295,328.21	Awarded
Civil Constructors, LLC	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	N/A	\$462,561.05
Evaluated but not selected								



Contract Information

Contract & Solicitation Title: **Library Cards**
 Contract Summary: **Provide library cards to all Nashville Public Libraries**
 Contract Number: **6581725** Solicitation Number: **371387** Requisition Number: **4107565**
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **460137 - 1/15/2025**
 Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**
High Risk Contract (Per Finance Department Contract Risk Management Policy): **No**
Sexual Harassment Training Required (per BL2018-1281): **Yes**
 Estimated Start Date: **1/16/2025** Estimated Expiration Date: **1/15/2029** Contract Term: **60 months**
 Estimated Contract Life Value: **\$75,000** Fund:* **10101** BU:* **39101010 / 39101090**
 (*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)
 Payment Terms: **Net 30** Selection Method: **ITB**
 Procurement Staff: **Harrison Bond** BAO Staff: **Angie Martin**
 Procuring Department: **Library** Department(s) Served: **Library**

Prime Contractor Information

Prime Contracting Firm: **Lucas Holdings, LLC DBA Lucas Color Card** ISN#: **26520**
 Address: **4900 N Santa Fe Ave** City: **Oklahoma City** State: **OK** Zip: **73118**
 Prime Contractor is a **Uncertified/Unapproved**: SBE SDV MBE WBE LGBTBE (select/check if applicable)
 Prime Company Contact: **Michael Blake** Email Address: **mblake@lucascolorcard.com** Phone #: **405-524-1811**
Prime Contractor Signatory: Jeff Bainter Email Address: **jbainter@lucascolorcard.com**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: **No SBE/SDV participation**
 Amount: **0** Percent, if applicable: **0**
Equal Business Opportunity (EBO) Program: **Program Not Applicable**
 MBE Amount: **0** MBE Percent, if applicable: **0**
 WBE Amount: **0** WBE Percent, if applicable: **0**
Federal Disadvantaged Business Enterprise: **No**
 Amount: **0** Percent, if applicable: **0**
 Note: Amounts and/or percentages are not exclusive.
 B2GNow (Contract Compliance Monitoring): **No**

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
Lucas Color Card	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$67,134.33	Awarded
RJ Young Company	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$98,306.25
Evaluated but not selected								
HiTouch Business Services	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	\$135,382.96	
Evaluated but not selected								
WLC Promotions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Non-responsive to solicitation



Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number: Solicitation Number: Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO: Requires Council Legislation:

High Risk Contract (Per Finance Department Contract Risk Management Policy):

Sexual Harassment Training Required (per BL2018-1281):

Estimated Start Date: Estimated Expiration Date: Contract Term:

Estimated Contract Life Value: Fund:* BU:*

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Selection Method:

Procurement Staff: BAO Staff:

Procuring Department: Department(s) Served:

Prime Contractor Information

Prime Contracting Firm:

ISN#:

Address: City: State: Zip:

Prime Contractor is a : SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Email Address: Phone #:

Prime Contractor Signatory: Email Address:

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program:

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program:

MBE Amount: MBE Percent, if applicable:

WBE Amount: WBE Percent, if applicable:

Federal Disadvantaged Business Enterprise:

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)				(RFP Only)			
<input type="text" value="Console Cleaning Specialists INC DBA Communicatio"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value="\$60,000"/>	<input type="text" value="Awarded"/>



Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number: Solicitation Number: Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO: **Requires Council Legislation:**

High Risk Contract (Per Finance Department Contract Risk Management Policy):

Sexual Harassment Training Required (per BL2018-1281):

Estimated Start Date: Estimated Expiration Date: Contract Term:

Estimated Contract Life Value: Fund:* BU:*

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Selection Method:

Procurement Staff: BAO Staff:

Procuring Department: Department(s) Served:

Prime Contractor Information

Prime Contracting Firm: ISN#:

Address: City: State: Zip:

Prime Contractor is a : SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Email Address: Phone #:

Prime Contractor Signatory: **Email Address:**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program:

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program:

MBE Amount: MBE Percent, if applicable:

WBE Amount: WBE Percent, if applicable:

Federal Disadvantaged Business Enterprise:

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<input type="text" value="Madison Swimming Pools LLC"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value="58,740.72"/>	
<input type="text" value="Awarded"/>								
<input type="text" value=""/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="Select from the Following:"/>
<input type="text" value=""/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="Select from the Following:"/>
<input type="text" value=""/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="Select from the Following:"/>
<input type="text" value=""/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="Select from the Following:"/>



Contract Information

Contract & Solicitation Title: Translation and/or Interpretative Services

Contract Summary: Contractor agrees to provide translation and/or interpretative services for any department or agency on an as needed basis.

Contract Number: 6582553 Solicitation Number: N/A Requisition Number: E2025017

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 453926 exp 9/19/24

Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No

High Risk Contract (Per Finance Department Contract Risk Management Policy): Yes

Sexual Harassment Training Required (per BL2018-1281): Yes

Estimated Start Date: 01/16/2025 Estimated Expiration Date: 01/15/2026 Contract Term: 12 Months

Estimated Contract Life Value: \$500,000 Fund:* Metro Wide BU:* Metro Wide

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: Emergency

Procurement Staff: Terri Ray BAO Staff: Jeremy Frye

Procuring Department: Human Relations Department(s) Served: Metro Wide

Prime Contractor Information

Prime Contracting Firm: Voiance Language Services, LLC ISN#: 18073

Address: 2650 E Elvira, Ste 132 City: Tucson State: AZ Zip: 85756

Prime Contractor is a Uncertified/Unapproved: SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Vicky Tantlinger Email Address: vtantlinger@cyracom.com Phone #: (520) 232-1817

Prime Contractor Signatory: Best Ihegborow **Email Address:** Blhegborow@cyracom.com

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: N/A

Amount: N/A Percent, if applicable: N/A

Equal Business Opportunity (EBO) Program: Program Not Applicable

MBE Amount: N/A MBE Percent, if applicable: N/A

WBE Amount: N/A WBE Percent, if applicable: N/A

Federal Disadvantaged Business Enterprise: No

Amount: N/A Percent, if applicable: N/A

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): No

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score (RFP Only)	Evaluated Cost	Result
	(check as applicable)							
<u>Voiance Language Services, LLC</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>N/A</u>	<u>N/A</u>	<u>Approved Emergency Justification</u>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>



Contract Information

Contract & Solicitation Title:

Contract Summary:

Contract Number: Solicitation Number: Requisition Number:

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date):

Type of Contract/PO: **Requires Council Legislation:**

High Risk Contract (Per Finance Department Contract Risk Management Policy):

Sexual Harassment Training Required (per BL2018-1281):

Estimated Start Date: Estimated Expiration Date: Contract Term:

Estimated Contract Life Value: Fund:* BU:*

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Selection Method:

Procurement Staff: BAO Staff:

Procuring Department: Department(s) Served:

Prime Contractor Information

Prime Contracting Firm: ISN#:

Address: City: State: Zip:

Prime Contractor is a : SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Email Address: Phone #:

Prime Contractor Signatory: Email Address:

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program:

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program:

MBE Amount: MBE Percent, if applicable:

WBE Amount: WBE Percent, if applicable:

Federal Disadvantaged Business Enterprise:

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring):

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<input type="text" value="LinguaLinx Language Solutions"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value="N/A"/>	<input type="text" value="N/A"/>	<input type="text" value="Approved Emergency Justification"/>
<input type="text" value=""/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="Select from the Following:"/>
<input type="text" value=""/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="Select from the Following:"/>



Contract Information

Contract & Solicitation Title: Purchase, Installation, and Maintenance of Fitness Equipment
 Contract Summary: Contractor shall provide the purchase, installation, and maintenance of fitness equipment
 Contract Number: 6584025 Solicitation Number: 378387 Requisition Number: 4099471
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 459292 and 10/9/2024
 Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No
High Risk Contract (Per Finance Department Contract Risk Management Policy): Yes
Sexual Harassment Training Required (per BL2018-1281): Yes
 Estimated Start Date: 1/20/2025 Estimated Expiration Date: 1/19/2030 Contract Term: 60 months
 Estimated Contract Life Value: \$10,000,000.00 Fund:* 10101 BU:* 10103220
 (*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)
 Payment Terms: Net 30 Selection Method: RFP
 Procurement Staff: Brad Wall BAO Staff: Christopher Wood
 Procuring Department: General Services Department(s) Served: General Services - Metro Wide

Prime Contractor Information

Prime Contracting Firm: Direct Fitness Solutions LLC ISN#: 19523
 Address: 600 Tower Road City: Mundelein State: IL Zip: 60060
 Prime Contractor is a Uncertified/Unapproved: SBE SDV MBE WBE LGBTBE (select/check if applicable)
 Prime Company Contact: Jeff Wilson Email Address: jwilson@directfitnesssolutions.com Phone #: 270-401-7616
Prime Contractor Signatory: John Flershem **Email Address:** jflershem@directfitnesssolutions.com

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: N/A
 Amount: 0.00 Percent, if applicable: 0.00
Equal Business Opportunity (EBO) Program: Program Not Applicable
 MBE Amount: 0.00 MBE Percent, if applicable: 0.00
 WBE Amount: 0.00 WBE Percent, if applicable: 0.00
Federal Disadvantaged Business Enterprise: No
 Amount: 0.00 Percent, if applicable: 0.00
 Note: Amounts and/or percentages are not exclusive.
 B2GNow (Contract Compliance Monitoring): No

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score (RFP Only)	Evaluated Cost	Result
	(check as applicable)							
<u>Direct Fitness Solutions LLC</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>100</u>	<u>\$1,276,895.00</u>	<u>Awarded</u>
<u>Design2Wellness LLC</u>					<input type="checkbox"/>	<input type="checkbox"/>	<u>84.79</u>	<u>\$1,842,806.50</u>
<u>Evaluated but not selected</u>								
<u>Fitness and Exercise Solutions</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>74.96</u>	<u>\$1,919,620.62</u>	
<u>Evaluated but not selected</u>								



Contract Abstract

Fitworx LLC



96.51

\$1,445,256.25

Evaluated but not selected



Contract Information

Contract & Solicitation Title: Fruits & Vegetables
 Contract Summary: Provide fruits & vegetable for Metro.
 Contract Number: 6584175 Solicitation Number: 388393 Requisition Number: 4101446
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): NO
 Type of Contract/PO: Multi-Year Contract **Requires Council Legislation:** No
High Risk Contract (Per Finance Department Contract Risk Management Policy): Yes
Sexual Harassment Training Required (per BL2018-1281): Yes
 Estimated Start Date: 01/15/2025 Estimated Expiration Date: 01/14/2030 Contract Term: 60 months
 Estimated Contract Life Value: \$400,000.00 Fund:* Various BU:* Various
 (*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)
 Payment Terms: Net 30 Selection Method: ITB
 Procurement Staff: Zak Kelley BAO Staff: Christopher Wood
 Procuring Department: Metro Action Commission Department(s) Served: Metro-wide

Prime Contractor Information

Prime Contracting Firm: T&T Produce Co Inc ISN#: 26061
 Address: 124 Park Industrial Blvd City: Ringgold State: GA Zip: 30736
 Prime Contractor is a Uncertified/Unapproved: SBE SDV MBE WBE LGBTBE (select/check if applicable)
 Prime Company Contact: Heather Scarbrough Email Address: heather@tandtproduce.com Phone #: 706-866-5955
Prime Contractor Signatory: Heather Scarbrough **Email Address:** heather@tandtproduce.com

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: N/A
 Amount: NA Percent, if applicable: NA
Equal Business Opportunity (EBO) Program: Program Not Applicable
 MBE Amount: NA MBE Percent, if applicable: NA
 WBE Amount: NA WBE Percent, if applicable: NA
Federal Disadvantaged Business Enterprise: No
 Amount: NA Percent, if applicable: NA
 Note: Amounts and/or percentages are not exclusive.
 B2GNow (Contract Compliance Monitoring): No

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<u>T&T Produce</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>\$669,234.05</u>	<u>Awarded</u>
<u>Creation Gardens</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>NA</u>
<u>Non-responsive to solicitation</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Select from the Following:</u>



Contract Information

Contract & Solicitation Title: **Government Relations Services**
 Contract Summary: **Represent Metro's interests before the Tennessee General Assembly.**
 Contract Number: **6585078** Solicitation Number: **390402** Requisition Number: **4129107**
 Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): **6506600 (01/01/25), 6506602 (01/01/25)**
 Type of Contract/PO: **Multi-Year Contract** **Requires Council Legislation: No**
High Risk Contract (Per Finance Department Contract Risk Management Policy): **No**
Sexual Harassment Training Required (per BL2018-1281): **Yes**
 Estimated Start Date: **01/21/2025** Estimated Expiration Date: **01/20/2030** Contract Term: **60 Months**
 Estimated Contract Life Value: **\$676,548.00** Fund:* **10101** BU:* **01101303**
 (*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)
 Payment Terms: **Net 30** Selection Method: **RFP**
 Procurement Staff: **Zak Kelley** BAO Staff: **Christopher Wood**
 Procuring Department: **Mayor's Office** Department(s) Served: **Mayor's Office**

Prime Contractor Information

Prime Contracting Firm: **Butler Snow** LLP ISN#: **22715**
 Address: **150 3rd Ave South, STE 1600** City: **Nashville** State: **TN** Zip: **37201**
 Prime Contractor is a **Uncertified/Unapproved**: SBE SDV MBE WBE LGBTBE (select/check if applicable)
 Prime Company Contact: **Mandy Young** Email Address: **mandy.young@butlersnow.com** Phone #: **615-651-6711**
Prime Contractor Signatory: Mandy Young Email Address: **mandy.young@butlersnow.com**

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: **N/A**
 Amount: **NA** Percent, if applicable: **NA**
Equal Business Opportunity (EBO) Program: **Program Not Applicable**
 MBE Amount: **NA** MBE Percent, if applicable: **NA**
 WBE Amount: **NA** WBE Percent, if applicable: **NA**
Federal Disadvantaged Business Enterprise: **No**
 Amount: **NA** Percent, if applicable: **NA**
 Note: Amounts and/or percentages are not exclusive.
 B2GNow (Contract Compliance Monitoring): **No**

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
Baker Donelson	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	80	\$242,242.41	Evaluated but not selected
Butler	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	81	\$546,558.85	Awarded
H Lee	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	70	\$394,000.00	Evaluated but not selected
FBT	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	64	\$504,484.82	Evaluated but not selected
Nelson Mullins	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	79	\$492,120.00	Evaluated but not selected



Contract Information

Contract & Solicitation Title: Security Officer Services

Contract Summary: CONTRACTOR agrees to provide Security Services as fully defined in the solicitation and as outlined in Exhibit B – Scope of Services.

Contract Number: 6585458 Solicitation Number: 373412 Requisition Number: 4102988

Replaces Expiring or Expired Contract? (Enter "No" or Contract No and Expiration Date): 443320-01/19/2025

Type of Contract/PO: Multi-Year Contract **Requires Council Legislation:** No

High Risk Contract (Per Finance Department Contract Risk Management Policy): No

Sexual Harassment Training Required (per BL2018-1281): Yes

Estimated Start Date: 1/22/2025 Estimated Expiration Date: 1/21/2027 Contract Term: 2yrs

Estimated Contract Life Value: \$80,460,000 Fund:* 10101 BU:* 30124910

(*Depending on contract terms, actual expenses may hit across various departmental BUs and Funds at PO Levels)

Payment Terms: Net 30 Selection Method: RFP

Procurement Staff: Sandra Walker BAO Staff: Sierra Washington

Procuring Department: Sheriff's Office Department(s) Served: Metrowide

Prime Contractor Information

Prime Contracting Firm: Universal Protection Service LLC dba Allied Universal Security Services

ISN#: 25079

Address: 161 Washington Street Suite 600 City: Conshohocken State: PA Zip: 19428

Prime Contractor is a Uncertified/Unapproved: SBE SDV MBE WBE LGBTBE (select/check if applicable)

Prime Company Contact: Thomas Keegan Email Address: Thomas.Keegans@AUS.com Phone #: 732.610.5408

Prime Contractor Signatory: Thomas Keegan **Email Address:** Thomas.Keegans@AUS.com

Business Participation for Entire Contract

Small Business and Service Disabled Veteran Business Program: N/A

Amount: Percent, if applicable:

Equal Business Opportunity (EBO) Program: M/WBE Participation

MBE Amount: \$8,712,446.19 MBE Percent, if applicable: 35%

WBE Amount: \$995,708.08 WBE Percent, if applicable: 8%

Federal Disadvantaged Business Enterprise: No

Amount: Percent, if applicable:

Note: Amounts and/or percentages are not exclusive.

B2GNow (Contract Compliance Monitoring): Yes

Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score	Evaluated Cost	Result
	(check as applicable)					(RFP Only)		
<u>American Guard Services</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>58.99</u>	<u>11776</u>	<u>Evaluated but not selected</u>
<u>Archangel</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>91.89</u>	<u>92120</u>	<u>Rejected - not able to contract</u>
<u>Clarion Security</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>54.19</u>	<u>10177</u>	<u>Evaluated but not selected</u>



Contract Abstract

Dyamic Security	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	52.08	86338	Evaluated but not selected
Inter-Con Security	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	67.00	65910	Evaluated but not selected

Continuous of Summary of Offer

Offeror Name	MBE	WBE	SBE	SDV	LGBTBE	Score (RFP Only)	Evaluated Cost	Result
	(check as applicable)							
Allied Universal	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	73.85	103970	Awarded
Walden Security	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	60.56	93810	Evaluated but not selected
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Select from the Following:
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