



Notice of Intent to Award

Solicitation Number	391394	Award Date	3/4/2025 9:05 AM CST
Solicitation Title	Development Services for Infrastructure Improvements		
Buyer Name	Harrison Bond	Buyer Email	harrison.bond@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Leland Inc.	Company Contact	Jacob Bender
Street Address	3110 Wingate Ave.		
City	Nashville	State	TN
		Zipcode	37211

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable.

☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

_____*DR*

Assistant Purchasing Agent (Initial)

_____*Dennis Rowland*

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

RFQ# 391394 - Development Services for Infrastructure Improvements		Min. SBE/SDV Requirement				Lowest Bid	MACP	Winning Bid
		12.0%				\$32,330,108	\$32,330,108	\$32,330,107.82
Offeror's Name		Bids	SBE	Participation Requirement			Status of ITB Award	
Leland, Inc		\$32,330,107.82		\$3,879,613			Awarded	
Jarret Builders		\$76,904,638.61		\$9,228,557			Evaluated	



Statement of M/WBE Utilization

Proposer's/Firm's Name: Leland Inc.	Proposer's Phone #: 858 405 0318
Solicitation Title: Development Services for Infrastructure Improvements	Proposer's Email Address: jacob@lelandcorporation.com
Solicitation #: 391394,1	Amount Self-performed : \$26,187,387
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$32,330,108
Proposed EBO Goal (%): 7 MBE% 12 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name			MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	A AND R SERVICES		4064 MANNING HOLLOW ROAD , PEGRAM, TN 37143	615-394-8830 REWIN.ARSERVIC	MBE	1	72141510	DEMOLITION AND HAULING EXCAVATION	2,263,108	7%
2	John Bouchard & Sons Co.		1024 Harrison Street Nashville TN, 37203	(615) 256-0112 / Vickie.Smith@jb	WBE	1	237110	Mechanical & Plumbing Restoration	3,879,613	12%
3					Select	Select				
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Jacob Bender / CEO	02/10/2025

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	For Internal Office Use ONLY	BAO Only
		If No, Good Faith Efforts Met?	

BAO Representative: Angie Martin	Metro Buyer: Harrison Bond	Project Manager: Thomas Jones	Date: 02/13/25
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Total MBE Subcontracting	7%	%	\$ 2,263,108
Total WBE Subcontracting	12%	%	\$ 3,879,613
Total MBE/WBE Participation:	19%	%	\$ 6,142,721

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin
Contract Specialist: Harrison Bond
Date: 2/18/25

Department Name: NDOT
RFP/ITB Number: 391394

Project Name: Development Services for Infrastructure Improvements					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Leland, Inc.	\$ 32,330,108	\$ 28,450,495	YES	12%	The prime IS a metro Approved SBE. Acknowledged 12% SBE/SDV requirement over life of the project and consequences of misrepresentation. Proposed to utilize subcontractor A and R Services (7%)

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