



Notice of Intent to Award

Solicitation Number	382383	Award Date	3/5/2025 4:11 PM CST
Solicitation Title	Provide locks, security and door hardware, and related products and services		
Buyer Name	Harrison Bond	Buyer Email	harrison.bond@nashville.gov
BAO Rep	Angie Martin	BAO Email	angie.martin@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Isenhour Door Products, Inc.	Company Contact	Jake Fulghum
Street Address	2910 Kraft Drive		
City	Nashville	State	TN
		Zipcode	37204

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

_____*AR*

Assistant Purchasing Agent (Initial)

_____*Dennis Rowland*

Dennis Rowland

Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below						
RFQ 382383 - Provide locks, security and door hardware, and related products and services	Min. SBE/SDV Requirement	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	1.00%	99.00%	\$2,028,074	\$2,048,355	\$2,028,073.84
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Isenhour Door Products, Inc.	\$2,028,073.84	\$2,028,073.84	\$0	\$2,007,793	\$20,281	Awarded
D.H. Pace Company, Inc.	\$2,225,227.25		\$0	\$0	\$2,225,227	Exceeds MACP

BAO Small Business Assessment Sheet

BAO Specialist: Angie Martin
Contract Specialist: Harrison Bond
Date: 3/5/25

Department Name: General Services
RFP/ITB Number: 382383

Project Name: Provide Locks, security and door hardware, and related products and services					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Isenhour Door Products, Inc.	\$2,028,074.00	\$2,028,074.00	NA	100%	The prime is a Metro approved SBE and will self-perform 100% of the work.