



Notice of Intent to Award

Solicitation Number	387454	Award Date	2/11/2025 11:23 AM CST
Solicitation Title	Pavement Marking Materials		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Christopher Wood	BAO Email	Christopher.Wood@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is Metro's intent to award to the low cost supplier on an item by item basis as indicated in the blue. Based upon Metro's need, the lowest evaluated bidder per each line item will be solicited first:

Company Name	Crown USA Inc	Company Contact	Laura Head
Street Address	6867 Mountainbrook Dr		
City	Columbus	State	GA
		Zipcode	31904

Company Name	Ennis-Flint, Inc	Company Contact	Butch Davis
Street Address	4161 Pliedmont Parkway STE 70		
City	Greensboro	State	NC
		Zipcode	27410

Company Name	Preform, LLC	Company Contact	Roxanne Brown
Street Address	3845 Deerpark Blvd		
City	Elkton	State	FL
		Zipcode	32033

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☐ Yes, the EBO Program is applicable.

☒ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☐ Yes, monthly reporting is applicable.

☒ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Supervisor (Initial)

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator
RFQ 387454 Pavement Marking Materials	0.0%	0.00%	0.00%

Description	Size
LINES	
Lines White	4" x 3'
Lines Yellow	4" x 3'
Lines Red	4" x 3'
Lines Whiteb	4" x 2'
Lines White	5" x 3'
Lines White	6" x 3'
Lines Yellow	6" x 3'
Lines White	8" x 3'
Lines Yellow	8" x 3'
Lines White	8" x 2'
Lines White	12" x 3'
Lines Yellow	12" x 3'
Lines White	16" x 3'
Lines White	18" x 3'
Lines White	24" x 3'
Lines Yellow	24" x 3'
ARROWS	
Turn Arrow Standard Reversible	8' x 6'4"
Turn Arrow Standard Left	8' x 6'4"
Turn Arrow Standard Right	8' x 6'4"
Straight Arrow Standard	9'6" x 3'4"
Combi Arrow Standard Reversible	12'9" x 7'6"
Combi Arrow Standard Left	12'9" x 7'6"
Combi Arrow Standard Right	12'9" x 7'6"
Turn Arrow Elongated Reversible	12' x 3'
Turn Arrow Elongated Left	12' x 3'
Turn Arrow Elongated Right	12' x 3'
Straight Arrow Elongated	12' x 1'8"
Combi Arrow Elongated Reversible	20' x 3'7"
Combi Arrow Elongated Left	20' x 3'7"
Combi Arrow Elongated Right	20' x 3'7"
Turn Arrow Reversible - Caltrans	24' x 6'
Straight Arrow - Caltrans	18' x 3'6"
Combi Arrow Reversible - Caltrans	24' x 6'9"
Straight Arrow Elongated - Caltrans	24' x 3'6"
U-Turn Arrow Left	10'4" x 7'9"

Crown USA Inc
Extended Price
\$0.58
\$0.61
\$0.70
\$0.58
\$0.73
\$0.88
\$0.92
\$1.17
\$1.23
\$1.17
\$1.75
\$1.84
\$2.34
\$2.63
\$3.51
\$3.69
\$55.28
\$55.28
\$55.28
\$47.61
\$99.72
\$99.72
\$99.72
\$55.43
\$55.43
\$55.43
\$48.06
\$97.14
\$97.14
\$97.14
\$128.67
\$102.12
\$352.50
\$102.12
\$105.36

Ennis-Flint, Inc
Extended Price
\$0.83
\$0.94
\$0.99
\$0.87
\$1.17
\$1.31
\$1.38
\$1.75
\$1.87
\$1.75
\$2.62
\$2.81
\$3.94
\$3.94
\$4.74
\$5.61
\$78.28
\$78.28
\$78.28
\$67.50
\$141.56
\$141.56
\$141.56
\$78.48
\$78.48
\$78.48
\$68.14
\$137.72
\$137.72
\$137.72
\$206.88
\$129.00
\$219.48
\$163.28
\$149.32

Preform, LLC
Extended Price
\$0.55
\$0.54
\$0.67
\$0.55
\$0.66
\$0.82
\$0.81
\$1.06
\$1.08
\$1.13
\$1.65
\$1.63
\$2.16
\$2.38
\$3.30
\$3.25
\$55.86
\$55.86
\$55.86
\$44.72
\$90.25
\$90.25
\$90.25
\$50.00
\$50.00
\$50.00
\$50.00
\$87.75
\$87.75
\$87.75
\$147.00
\$91.20
\$155.25
\$115.50
\$114.15

Legend	
Lowest Price =	
Second Lowest Price	
Third Lowest Price =	

Description	Size
Mini Straight Arrow	6'2'
Mini Turn Arrow	5'6" x 4'2"
Mini Combi Arrow	6' x 2'1"
Roundabout Fish-hook Arrow	20' x 8'7"
LEGENDS (by Height)	
AHEAD	8 ft.
BUMP	8 ft.
EXIT	8 ft.
KEEP	8 ft.
LANE	8 ft.
LEFT	8 ft.
MERGE	8 ft.
MPH	8 ft.
ONLY	8 ft.
PED	8 ft.
RIGHT	8 ft.
R X R (Kit FHWA)	20' x 8'
R	6 ft.
R X R (Kit Narrow)	20' x 6'6"
SIGNAL	8 ft.
SCHOOL	10 ft.
SCHOOL	8 ft.
SCHOOL (yellow)	8 ft.
SLOW	8 ft.
SLOW (yellow)	8 ft.
STOP	8 ft.
XING	8 ft.
XING (yellow)	8 ft.
YIELD	8 ft.
NO PARKING	12"
FIRE LANE	12"
YIELD MARKINGS/HUMP MARKINGS	
Yield Line (Shark's Teeth)	12" x 18"
Yield Line (Shark's Teeth)	16" x 24"
Yield Line (Shark's Teeth)	24" x 36"
Yield Ahead Triangle	6' x 13'
Yield Ahead Triangle	6' x 20'
Speed Hump Marking	6' x 6'
HANDICAP AND EV MARKINGS (with Skid Resistance)	
Handicap Symbol White	28"
Handicap Symbol Blue	28"
Handicap Symbol White	39"
Handicap Kit White on Blue	40" x 40"
Handicap Kit White on Blue	45" x 45"
Handicap Kit White on Blue	48" x 48"
Handicap Kit White on Blue w/Border	40" x 40"

Crown USA Inc	Ennis-Flint, Inc	Preform, LLC
Extended Price	Extended Price	Extended Price
\$20.33	\$29.04	\$19.25
\$25.64	\$36.42	\$23.10
\$39.08	\$55.34	\$35.25
\$145.74	\$283.50	\$127.13
\$109.65	\$155.56	\$95.75
\$80.82	\$134.80	\$104.46
\$78.42	\$130.57	\$73.29
\$86.82	\$144.95	\$79.47
\$81.42	\$135.55	\$76.24
\$78.42	\$130.57	\$76.24
\$112.77	\$187.44	\$108.53
\$64.92	\$108.57	\$62.06
\$78.75	\$131.69	\$78.62
\$64.92	\$115.50	\$62.06
\$114.59	\$142.97	\$82.70
\$152.25	\$252.11	\$143.21
\$22.58	\$37.84	\$19.83
\$151.65	\$252.11	\$143.21
\$110.37	\$182.78	\$105.30
\$159.42	\$264.00	\$154.16
\$122.85	\$204.97	\$117.94
\$127.95	\$136.82	\$117.94
\$78.42	\$130.57	\$75.68
\$82.02	\$136.82	\$75.68
\$78.42	\$130.57	\$75.68
\$82.92	\$137.48	\$76.66
\$84.42	\$140.67	\$76.66
\$85.65	\$142.88	\$82.70
\$40.32	\$43.05	\$43.20
\$40.70	\$38.01	\$38.40
\$3.56	\$5.94	\$2.97
\$5.64	\$9.86	\$9.82
\$6.77	\$11.30	\$6.66
\$69.72	\$115.10	\$39.00
\$97.32	\$161.30	\$60.00
\$24.23	\$56.06	\$29.84
\$17.36	\$24.62	\$16.02
\$17.36	\$24.62	\$16.02
\$22.16	\$31.39	\$20.80
\$40.92	\$113.18	\$37.70
\$52.41	\$132.60	\$45.89
\$52.41	\$120.71	\$49.21
\$47.10	\$125.21	\$43.29

Description	Size
Handicap Symbol White	36" x 36"
Electric Vehicle Pump Plug Blue/White	48" x 48"
Electric Vehicle Pump Nozzle Blue/White	48" x 48"
BIKE LANE/PEDESTRIAN MARKINGS (with Skid Resistance)	
Bike Symbol	6' x 3'4"
Bicycle Rider	6' x 3'4"
Bicycle Rider	8' x 4'
Bicycle Rider	4' x 2'
Shared Lane Symbol	9'4" x 3'4"
Bicycle Loop Detector	3'7" x 12"
Bike Lane Straight Arrow	6' x 2'
Bike Turn Arrow	4'7" x 3'6"
FHWA "PED"	4'
FHWA "BIKE"	4'
FHWA "LANE"	4'
FHWA "ONLY"	4'
FHWA "STOP"	4'
FHWA "XING"	4'
Pedestrian Symbol	8'
BIKE CONTRAST PANELS/BIKE BOXES WHITE WITH BIKE LANE GREEN	
Bicycle Symbol (background is bike lane green)	4'w x 7'h
Bicycle Rider (background is bike lane green)	4'w x 7'h
Shared Lane Symbol (background is bike lane	4'w x 10'h
Bike Loop Detector (background is bike lane green)	4'w x 4'h
Bike Straight Arrow (background is bike lane green)	4'w x 7'h
Bike Turn Arrow (background is bike lane green)	4'w x 7'h
Bike Straight/Turn Combi (background is bike lane green)	4'w x 7'h
FHWA "BIKE" (background is bike lane green)	4'w x 7'h
FHWA "LANE" (background is bike lane green)	4'w x 7'h
FHWA "ONLY" (background is bike lane green)	4'w x 7'h
FHWA "STOP" (background is bike lane green)	4'w x 7'h
FHWA "XING" (background is bike lane green)	4'w x 7'h
BIKE LANE GREEN LINEAR	
24" Linear 90 mil (color is bike lane green)	24" x 3'
12" Linear 90 mil (color is bike lane green)	12" x 3'
6" Linear 90 mil (color is bike lane green)	6" x 3'
BORDER CONTRAST MARKINGS LINES AND LEGENDS	
Lines - White with Border (border width is 1.5")	4" x 3'
Lines - Yellow with Border (border width is 1.5")	4" x 3'
Lines - White with Border (border width is 1.5")	5" x 3'
Lines - Yellow with Border (border width is 1.5")	5" x 3'
Lines - White with Border (border width is 1.5")	6" x 3'
Lines - Yellow with Border (border width is 1.5")	6" x 3'
Lines - White with Border (border width is 3")	8" x 3'

Crown USA Inc	Ennis-Flint, Inc	Preform, LLC
Extended Price	Extended Price	Extended Price
\$22.16	\$138.78	\$55.51
\$52.41	\$144.69	\$76.13
\$52.41	\$144.69	\$76.13
\$52.23	\$55.43	\$41.95
\$47.97	\$50.94	\$38.27
\$56.72	\$70.32	\$45.66
\$32.90	\$40.77	\$26.54
\$61.64	\$76.39	\$51.18
\$28.57	\$35.41	\$8.53
\$20.33	\$25.42	\$16.40
\$20.40	\$36.18	\$20.24
\$44.13	\$62.56	\$25.42
\$52.11	\$73.88	\$41.69
\$52.11	\$73.88	\$42.90
\$52.11	\$73.88	\$43.82
\$52.11	\$73.88	\$30.99
\$52.11	\$73.88	\$31.40
\$46.52	\$65.84	\$37.95
\$90.02	\$245.06	\$115.04
\$90.02	\$245.06	\$115.04
\$127.97	\$350.03	\$157.60
\$50.92	\$139.91	\$65.71
\$90.02	\$245.06	\$115.04
\$90.02	\$245.06	\$115.04
\$90.02	\$245.06	\$115.04
\$90.02	\$245.06	\$135.50
\$90.02	\$245.06	\$135.50
\$90.02	\$245.06	\$135.50
\$90.02	\$245.06	\$135.50
\$90.02	\$100.91	\$135.50
\$2.10	\$2.60	\$1.80
\$2.10	\$2.60	\$1.80
\$2.10	\$2.60	\$1.80
\$1.18	\$3.24	\$1.71
\$1.21	\$3.33	\$1.83
\$1.35	\$3.71	\$2.14
\$1.39	\$3.82	\$2.26
\$1.51	\$4.17	\$2.56
\$1.56	\$4.28	\$2.69
\$4.59	\$6.49	\$3.42

Description	Size
Lines - Yellow with Border (border width is 3")	8" x 3'
Lines - White with Border (border width is 3")	12" x 3'
Lines - White with Border (border width is 3")	18" x 3'
RXR Retro Kit FHWA (border width is 3")	---
RXR Retro Kit Narrow (border width is 3")	---
"AHEAD" - White with Border (border width is 1.5")	8'
"ONLY" - White with Border (border width is 1.5")	8'
"XING" - White with Border (border width is 1.5")	8'
"XING" - Yellow with Border (border width is 1.5")	8'
"STOP" - White with Border (border width is 1.5")	8'
BORDER CONTRAST MARKINGS - ARROWS	
Turn Arrow Left (border width is 4")	8' x 6'4"
Turn Arrow Right (border width is 4")	8' x 6'4"
Combi Arrow Standard Left (border width is 4")	12'9" x 7'6"
Combi Arrow Standard Right (border width is 4")	12'9" x 7'6"
Straight Arrow (border width is 4")	9'6" x 3'4"
Straight Arrow (border width is 4")	9'10" x 3'3"
IN-LANE RUMBLE BAR KIT (includes non-beaded bases + bars for proper application)	
Single Rumble Bar Kit - White (12 bases + 12 bars)	4" x 3' Base / 2" x 3' Bar
Single Rumble Bar Kit - Black (12 bases + 12 bars)	4" x 3' Base / 2" x 3' Bar
Single Rumble Bar Kit - Yellow (12 bases + 12 bars)	4" x 3' Base / 2" x 3' Bar
Single Rumble Bar Kit - Black Base/White Bar (12 bases + 12 bars)	4" x 3' Base / 2" x 3' Bar
CENTER AND EDGE LINE RUMBLE BARS AND BASES	
Rumble Bar - White	2" x 11" Base
Rumble Bar - Yellow	2" x 11" Base
Rumble Bar - Black	2" x 11" Base
Base - White	4" x 12" Base
Base - Yellow	4" x 12" Base
Base - Black	4" x 12" Base
EQUIPMENT AND ACCESSORIES	
Heat Torch	5" Nozzle
C-20 LPG Cylinder	20 lb. Capacity
C-40 LPG Cylinder	40 lb. Capacity
Infrared Heater for Large Volume Application	24" Heating Width
Low VOC Sealer	1 Gallon
Low VOC Sealer	5 Gallon
Sealer Kit	Covers 100 Sq Ft
Sealer Gun	300/600
Corundum	50 lbs.

Crown USA Inc	Ennis-Flint, Inc	Preform, LLC
Extended Price	Extended Price	Extended Price
\$2.43	\$6.67	\$3.66
\$3.05	\$8.35	\$5.13
\$4.06	\$11.77	\$6.84
\$107.11	\$292.91	\$164.69
\$109.09	\$292.91	\$164.69
\$127.90	\$351.14	\$105.33
\$95.89	\$262.82	\$86.48
\$94.57	\$258.66	\$84.33
\$97.21	\$265.97	\$84.33
\$98.20	\$269.28	\$83.25
\$73.06	\$176.63	\$64.24
\$73.06	\$176.63	\$64.24
\$147.34	\$356.10	\$103.79
\$147.34	\$356.10	\$103.79
\$79.33	\$192.30	\$51.43
\$79.33	\$192.30	\$52.32
\$52.43	\$97.20	\$100.00
\$53.72	\$102.96	\$103.00
\$57.75	\$102.96	\$115.00
\$53.72	\$101.88	\$100.00
\$30.00	\$1.94	\$2.91
\$35.00	\$2.26	\$3.25
\$35.00	\$1.45	\$3.00
\$30.00	\$1.17	\$5.82
\$35.00	\$1.55	\$6.50
\$35.00	\$1.55	\$6.00
\$1,180.00	\$938.20	\$475.00
NO BID	\$53.50	NO BID
NO BID	\$101.00	NO BID
NO BID	\$8,500.00	NO BID
NO BID	\$44.10	NO BID
NO BID	\$203.60	\$168.75
\$106.56	\$85.00	\$22.00
\$108.52	\$115.00	\$100.00
NO BID	\$75.00	\$135.00

Based upon Metro's need, the lowest evaluated bidder per each line item will be solicited first.