



Notice of Intent to Award

Solicitation Number	387434	Award Date	2/12/2025 11:38 AM CST
Solicitation Title	Traffic Control & Safety Equipment		
Buyer Name	Daniel Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Sierra Washington	BAO Email	Sierra.Washington@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Overwatch TN Security Company Inc	Company Contact	Adrienne Crowe
Street Address	4165 Little Blue Creek Rd		
City	McEwen	State	TN
		Zipcode	37101

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable.

☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

DR Supervisor (Initial)

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

RFQ 387434 Traffic Control & Safety Equipment Evaluation Team/Review Board Score Sheet	
Offeror	Overwatch TN Security Company Inc
Contract Acceptance	Yes
Qualifications and Experience (30 Points)	22.00
Experience on Similar Projects (20 Points)	18.00
Cost (50 Points)	50.00
Total Evaluation Scores	90.00

Evaluation Comments

Overwatch TN Security Company Inc
Strengths Demonstrated in detail firm’s knowledge and experience in responding and conducting of project’s size, scope, and complexity. Clearly defined the project organizational structure. Demonstrate in detail, relevant experience of your firm's proposed team members. Provided information, which documents your firm’s subcontractors’/sub-consultants’ qualifications to produce the required outcomes. Described in detail and provide documentation on a minimum of five projects within the last ten calendar years of similar scope and complexity. Provided each project's name, geographical location and prime consultant, client information for referenced projects. Provided the dates of project. Detailed a brief scope of project and how it is similar to proposed scope of work. Detailed successes of project, problems encountered and resolution, and general assessment of how well your firm/team performed
Weaknesses Vague detail on project sizes. Vague information provided on relevant project experience and organizational structure. Failed to provide resumes for key personnel. Referenced project not of a similar size.

BAO Small Business Assessment Sheet

BAO Specialist: Sierra Washington
Contract Specialist: Daniel Drumwright
Date: 02/11/2025

Department Name: WS/NDOT
RFP/ITB Number: 387434

Project Name: Traffic Control and Safety Equipment (4% Threshold)					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Overwatch TN Security Company, Inc.	\$ 300,035	\$ -	No	\$ -	The prime IS NOT a metro Approved SBE and did not propose the utilization of any SBE/SDVs.



Statement of M/WBE Utilization

Proposer's/Firm's Name: Overwatch TN Security Company Inc		Proposer's Phone #: 615-369-3560	
Solicitation Title: Traffic Control and Safety Equipment		Proposer's Email Address: acrowe@overwatchtn.com	
Solicitation #: 387434		Amount Self-performed : 72%	
Proposer's/Firm's Ownership: WBE ☐		Total Bid Amount: \$300,035.82	
Proposed EBO Goal (%) : 6 MBE% 22 WBE%		EBO Goal Met? (Y/N) YES ☐	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate							
MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract		
1	City Wide Traffic Control LLC	901 Broadway Broadway Nashville TN 37202	646-662-0738	MBE 	1 	46161500	Traffic Control	\$18,002.00	6%		
2	Nashville Blue Line Security LLC	2412 US-31 W White House Tn 37188	615-992-3197	WBE 	5 	92121700	Traffic Control	\$66,008.00	22		
3				Select	Select						
4				Select	Select						
5				Select	Select						
6				Select	Select						
7				Select	Select						

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Ricky Burr - Executive Director	10/10/2024

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES ☐	For Internal Office Use ONLY	BAO Only
	If No, Good Faith Efforts Met?	

BAO Representative: Sierra Washington	Metro Buyer: Daniel Drumwright	Project Manager: Sheila Nicols/Gerald Averill	Date: 02/06/25
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Total MBE Subcontracting	6	%	\$ 18002
Total WBE Subcontracting	22	%	\$ 66008
Total MBE/WBE Participation:	28	%	\$ 84010

BAO Notes:

From: [Washington, Sierra \(Finance\)](#)
To: [Drumwright, Daniel \(Finance - Purchasing\)](#)
Cc: [Frye, Jeremy \(Finance\)](#); [Wood, Christopher \(Finance - Procurement\)](#)
Subject: 387434 Traffic Control & Safety Equipment
Date: Wednesday, February 12, 2025 7:39:43 AM
Attachments: [387434 - Traffic Control and Safety Equipment.pdf](#)
[387434 Traffic Control and Safety Equipment.pdf](#)

Hi Daniel,

Please accept this as my final assessment for the referenced RFQ#. The awardee is compliant with the EBO program having met the established M/WBE subcontracting goals. This solicitation had a 4% SBE/SDV threshold, and the prime did not propose any SBE/SDV utilization. This contract will require B2GNow monitoring. Please see attachment.

Thank you,

Sierra M. Washington

Contract Compliance Officer

Department of Finance – Business Assistance Office (BAO)

Metropolitan Government

Nashville & Davidson County

(p) [615.880.2783](tel:615.880.2783)