



Notice of Intent to Award

Solicitation Number	380382	Award Date	1/10/2025 8:00 AM CST
Solicitation Title	Plumbing Maintenance, Repair, and Emergency Repair Services		
Buyer Name	Brad Wall	Buyer Email	brad.wall@nashville.gov
BAO Rep	Evans Cline	BAO Email	evans.cline@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Evolution Maintenance, Inc.	Company Contact	Eric Greschner
Street Address	105 Flex Avenue		
City	Portland	State	TN
		Zipcode	37148

Company Name	Jarrett Builders, Inc.	Company Contact	Ethan Wood
Street Address	1106 Lebanon Pike		
City	Nashville	State	TN
		Zipcode	37210

Company Name	S.M. Lawrence Company, Inc.	Company Contact	Kelsi Jackson
Street Address	1330 Murfreesboro Pike		
City	Nashville	State	TN
		Zipcode	37217

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

☒ Yes, the EBO Program is applicable.

☐ No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

☒ Yes, monthly reporting is applicable.

☐ No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

 Assistant Purchasing Agent (Initial)

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

RFQ #380382 - Plumbing Maintenance, Repair, and Emergency Repair Services				
	Evolution Maintenance, Inc.	Jarrett Builders, Inc.	Lee Company	S.M. Lawrence Company, Inc.
Contract Acceptance	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions	Accepted Metro's standard contract without exceptions
Cost/Pricing (30 Points)	25.07	23.68	21.43	30.00
Qualifications and Experience (35 Points)	35.00	31.00	25.00	29.00
Capacity to Perform and Risk Mitigation (35 Points)	34.00	35.00	29.00	32.00
Total (100 Points)	94.07	89.68	75.43	91.00

Evolution Maintenance, Inc.

Strengths - The offeror provided a detailed description of why their firm is best suited for this project and discussed the benefits specific to this project that the department can expect by selecting their firm. The offeror demonstrated experience providing commercial plumbing maintenance to government and commercial clients of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County (Metro). The offeror provided detailed information regarding their proposed team. The offeror's resumes were adequate. The offeror's reference projects were relevant and of similar size and scope as to what Metro is seeking in the resulting contract. The offeror provided detailed information regarding their firm's capacity to perform the scope of services. The offeror provided specific details pertaining to their response times for regular service calls and emergency service calls. The offeror provided a detailed description on how service calls are dispatched for both regular and emergency services. The offeror is familiar with sustainability practices; specifically, the offeror provides training for employees and incentive programs. The offeror provided their plumbing license for the state of Tennessee. The offeror has an assigned project manager to ensure work is prioritized for the Metropolitan Government of Nashville and Davidson County (Metro).

Weaknesses - The offerors description of their knowledge of the project objectives/goals and identify potential issues/challenges associated with the scope of work and how they propose to mitigate those risks lacked detail.

Jarrett Builders, Inc.

Strengths - The offeror provided a detailed description of why their firm is best suited for this project and discussed the benefits specific to this project that the department can expect by selecting their firm. The offeror demonstrated experience providing commercial plumbing maintenance to government and commercial clients of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County (Metro). The offeror provided adequate information regarding their proposed team. The offeror provided detailed information regarding their firm's capacity to perform the scope of services. The offeror provided specific details pertaining to their response times for regular service calls and emergency service calls. The offeror provided a detailed description on how service calls are dispatched for both regular and emergency services. The offeror is familiar with sustainability practices. The offeror provided their plumbing license for the state of Tennessee. The offeror has an assigned project manager to ensure work is prioritized for the Metropolitan Government of Nashville and Davidson County (Metro). The offeror provided detail information on how they would mitigate risks; specifically, the offeror noted a preventative maintenance program, regular inspections, and proactive upgrades.

Weaknesses - The resumes for the key individuals didn't match the proposed project team; specifically, some of the resumes for team members were not provided. The offeror's completed reference projects were not of similar size and scope.

Lee Company

Strengths - The offeror provided a detailed description of why their firm is best suited for this project and discussed the benefits specific to this project that the department can expect by selecting their firm. The offeror provided adequate information regarding their proposed team. The offeror provided detailed information regarding their firm's capacity to perform the scope of services. The offeror is familiar with sustainability practices. The offeror provided their plumbing license for the state of Tennessee. The offeror provided an adequate description of their knowledge of the project objectives/goals and identify potential issues/challenges associated with the scope of work and how they propose to mitigate risks.

Weaknesses - The offerors examples used to demonstrate their experience providing commercial plumbing maintenance to government and commercial clients were not of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County (Metro). The offeror's resumes lacked detail. The offeror provided a list of clients they service but failed to provide three (3) specific reference projects completed within the past five (5) years of similar size, scope, and complexity. For the offerors reference projects, the offeror failed to provide the dates of project, budget for each project, brief scope of the project and how it is similar to the proposed scope of work, and a brief statement as to successes of the project, problems encountered and resolution, and general assessment of how well your firm performed. The offeror lacked specific details pertaining to their response times for regular service calls and emergency service calls. The offerors description on how service calls are dispatched for both regular and emergency services lacked detail. The offerors description of how work for Metro would be prioritized lacked detail.

S.M. Lawrence Company, Inc.

Strengths - The offeror provided a detailed description of why their firm is best suited for this project and discussed the benefits specific to this project that the department can expect by selecting their firm. The offeror demonstrated experience providing commercial plumbing maintenance to government and commercial clients of similar size, scope, and complexity as the Metropolitan Government of Nashville and Davidson County (Metro). The offeror provided detailed information regarding their proposed team. The offeror's resumes were adequate. The offeror provided detailed information regarding their firm's capacity to perform the scope of services. The offeror provided specific details pertaining to their response times for regular service calls and emergency service calls. The offeror provided a detailed description on how service calls are dispatched for both regular and emergency services. The offeror is familiar with sustainability practices. The offeror provided their plumbing license for the state of Tennessee. The offeror provided a detailed description of their knowledge of the project objectives/goals and identify potential issues/challenges associated with the scope of work and how they propose to mitigate risks; specifically, the offeror provides a training and development program, and all employees complete an OSHA ten (10) hour safety training while Supervisors complete an OSHA thirty (30) hour safety training.

Weaknesses - The offeror provided a list of clients they service but failed to provide three (3) specific reference projects completed within the past five (5) years of similar size, scope, and complexity. For the offerors reference projects, the offeror failed to provide the dates of project, budget for each project, brief scope of the project and how it is similar to the proposed scope of work, and a brief statement as to successes of the project, problems encountered and resolution, and general assessment of how well your firm performed. The offerors description of their approach to minimizing disruptions to performance lacked specific detail. The offerors description of how work for Metro would be prioritized lacked detail.

Enter Solicitation Title & Number Below		
Plumbing Maintenance, Repair, and Emergency Repair Services; RFQ #380382	Min. SBE/SDV Requirement	Total Cost Points
	6.00%	30.00
Offeror's Name	Bids	RFP Cost Points
Evolution Maintenance, Inc.	\$3,173,163.49	25.07
Jarrett Builders, Inc.	\$3,360,000.00	23.68
Lee Company	\$3,712,413.22	21.43
S.M. Lawrence Company, Inc.	\$2,651,739.38	30.00



Statement of M/WBE Utilization

Proposer's/Firm's Name: Evolution Maintenance, Inc.		Proposer's Phone #: 615-649-0622	
Solicitation Title: Plumbing Maintenance, Repair, and Emergency Repair Services		Proposer's Email Address: admin@evolutionmaintenance.com	
Solicitation #: 380382		Amount Self-performed : \$2,951,041.90	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: \$3,173,163.49	
Proposed EBO Goal (%): 5 MBE% 5 WBE%		EBO Goal Met? (Y/N) YES	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

			Certificate	* MBE/WBE	Code #	Description of Work	MBE/WBE	Percent	
			Type (MBE or WBE)	Group Type *	UNSPS/NAICS		Dollars (\$)	of Total Contract	
MBE/WBE Firm Name			MBE/WBE Firm Address	Phone/E-Mail					
1	Redox Environmatics Inc	2640 N Mt Juliet Rd, Mt Juliet TN 37122	615-553-4066 / obi@renvironmatics.com	MBE	1	77100000	Scanning of pipes, dumpsters, and/or other environmental	\$158,658.17	5.0%
2	Titan Fastener & Supply LLC	935 Rep. John Lewis Way S, Nashville TN 37203	615-734-3451 / Melissa@titanfasteners.com	WBE	5	30180000	Supply various equipment, supplies and materials	\$95,164.90	3.0%
3	Crown Paving, LLC	2349 Industrial Ct, Greenbrier TN 37073	615-270-2401 / jessica@crownpaving.com	WBE	5	30121601	Asphalt work needed after trenching	\$63,463.27	2.0%
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Eric Greschner, CEO	10/16/2024

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	For Internal Office Use ONLY	BAO Only
		If No, Good Faith Efforts Met?	

BAO Representative: Evans Cline	Metro Buyer: Brad Wall	Project Manager:	Date: 12/17/24
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Total MBE Subcontracting	5	%	\$ 158,658.17
Total WBE Subcontracting	5	%	\$ 158,658.17
Total MBE/WBE Participation:	10	%	\$ 317,256.34

BAO Notes:



Statement of M/WBE Utilization

Proposer's/Firm's Name: Jarrett Builders, Inc.	Proposer's Phone #: 615-515-1270
Solicitation Title: Plumbing Maintenance, Repair, and Emergency Repair Services	Proposer's Email Address: michael@jarrettsitework.com
Solicitation #: 380382	Amount Self-performed : \$604,800.00
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 672,000.00
Proposed EBO Goal (%): 5 MBE% 5 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:								
			Certificate	* MBE/WBE	Code #			
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Type (MBE or WBE)	Group Type *	UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1 LA Scapes	PO Box 464, Thompson Station TN 37179	letisia.smit@lascapes.com 615-24	WBE	Select		Laborer	\$33,600.00	5%
2 Flournoy Tough Security Company	3694 Gracelawn Drive Clarksville TN 37040	flournoytough@comcast.net 615-2	MBE	Select		Laborer	\$33,600.00	5%
3			Select	Select				
4			Select	Select				
5			Select	Select				
6			Select	Select				
7			Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.	
Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.* Michael Wood / Senior Project Manager	Date 10/24/2024

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	NO	For Internal Office Use ONLY	If No, Good Faith Efforts Met?	NO
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BAO Representative: Evans Cline	Metro Buyer: Brad Wall	Project Manager:	Date: 12/20/24
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Total MBE Subcontracting	0	%	\$ 0
Total WBE Subcontracting	5	%	\$ 33,600
Total MBE/WBE Participation:	5	%	\$ 33,600

BAO Notes:



Statement of M/WBE Utilization

Proposer's/Firm's Name: SM Lawrence	Proposer's Phone #: 615-846-0060
Solicitation Title: Plumbing Maintenance, Repair, and Emergency Repair Services	Proposer's Email Address: kjackson@smlawrence.com
Solicitation #: 380382,2	Amount Self-performed : Unknown
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$2,651,739.38
Proposed EBO Goal (%): 0 MBE% 0 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

			Certificate	* MBE/WBE	Code #	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
MBE/WBE Firm Name			Type (MBE or WBE)	Group Type *	UNSPS/NAICS			
1			Select	Select				
2			Select	Select				
3			Select	Select				
4			Select	Select				
5			Select	Select				
6			Select	Select				
7			Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title) *Please ensure to save the document as a PDF and refrain from printing and signing it.*	Date
Kelsi Jackson Office Manager	10/24/2024

*Note: **MWBE** is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY		
Has Prime Complied with EBO Goal?	NO	YES
If No, Good Faith Efforts Met?		

BAO Representative: Evans Cline	Metro Buyer: Brad Wall	Project Manager:	Date: 12/20/24
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Total MBE Subcontracting	0 %	\$ 0
Total WBE Subcontracting	0 %	\$ 0
Total MBE/WBE Participation:	0 %	\$ 0

BAO Notes:

BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline
Contract Specialist: Brad Wall
Date: 12/20/24

Department Name: General Services
RFP/ITB Number: 380382

Project Name: Plumbing Maintenance Repair and Emergency Repair Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Evolution Maintenance, Inc.	\$ 3,173,163	\$ 190,390	Yes	6%	The prime is not a metro Approved SBE. Acknowledged 6% SBE/SDV requirement over life of the project. and consequences of misrepresentation.

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BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline
Contract Specialist: Brad Wall
Date: 12/20/24

Department Name: General Services
RFP/ITB Number: 380382

Project Name: Plumbing Maintenance Repair and Emergency Repair Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
Jarrett Builders, Inc.	672,000.00	\$ 67,200	Yes	6%	The prime is not a metro Approved SBE. Acknowledged 6% SBE/SDV requirement over life of the project and consequences of misrepresentation.

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BAO Small Business Assessment Sheet

BAO Specialist: Evans Cline
Contract Specialist: Brad Wall
Date: 12/20/24

Department Name: General Services
RFP/ITB Number: 380382

Project Name: Plumbing Maintenance Repair and Emergency Repair Services

Primary Contractor*	Prime Bid Amount	Total Proposed SBE/SDV (\$)	Acknowledged SBE/SDV Requirement	SBE/SDV Requirement (%)	Comments
SM LAWRENCE CO INC	2,651,739.38	TBD	Yes	6%	The prime is not a metro Approved SBE. Acknowledged 6% SBE/SDV requirement over life of the project. and consequences of misrepresentation.

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